## FIRST QUARTER 2017

## TABLE OF CONTENTS

Report on Internal Control Over Financial Reporting	2
Management's Discussion and Analysis of	
Financial Condition and Results of Operations	3
Consolidated Financial Statements	
Consolidated Balance Sheets	7
Consolidated Statements of Income	8
Consolidated Statements of Comprehensive Income	9
Consolidated Statements of Changes in Members' Equity	10
Notes to the Consolidated Financial Statements	11

## **CERTIFICATION**

The undersigned certify that we have reviewed the March 31, 2017 quarterly report of Farm Credit of Central Florida, ACA, that the report has been prepared under the oversight of the Audit Committee of the Board of Directors and in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.

Reginald T. Holt Chief Executive Officer

Anne M. Sullivan Chief Financial Officer

Keith D. Mixon

Chairman of the Audit committee

May 8, 2017

# Report on Internal Control Over Financial Reporting

The Association's principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the Association's Consolidated Financial Statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of the Association's principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel. This process provides reasonable assurance regarding the reliability of financial reporting information and the preparation of the Consolidated Financial Statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

Internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Association's assets that could have a material effect on its Consolidated Financial Statements.

The Association's management has completed an assessment of the effectiveness of internal control over financial reporting as of March 31, 2017. In making the assessment, management used the framework in *Internal Control — Integrated Framework (2013)*, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Association's management concluded that as of March 31, 2017, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association's management determined that there were no material weaknesses in the internal control over financial reporting as of March 31, 2017.

Reginald T. Holt Chief Executive Officer

Anne M. Sullivan Chief Financial Officer

May 8, 2017

# Management's Discussion and Analysis of Financial Condition and Results of Operations

(dollars in thousands)

The following commentary reviews the financial condition and results of operations of Farm Credit of Central Florida, ACA, (Association) for the period ended March 31, 2017. These comments should be read in conjunction with the accompanying financial statements, notes to the financial statements and the 2016 Annual Report of the Association. The accompanying consolidated financial statements were prepared under the oversight of the Audit Committee of the Board of Directors.

## LOAN PORTFOLIO

The Association provides funds to farmers, rural homeowners and farm-related businesses for financing of short and intermediate-term loans and long-term real estate mortgage loans. The Association's loan portfolio is diversified over a range of agricultural commodities in our region, including horticulture, fruits/vegetables, citrus, and cattle. Farm size varies and many of the borrowers in the region have diversified farming operations. This factor, along with the numerous opportunities for non-farm income in the area, reduces the level of dependency on a given commodity.

## March 31, 2017 compared to December 31, 2016

Loan volume of the Association as of March 31, 2017, was \$489,528, a decrease of \$19,245 as compared to \$508,773 at December 31, 2016. Net loans outstanding at March 31, 2017, were \$484,988 as compared to \$504,007 at December 31, 2016. The Association has investment securities that are classified as held to maturity in the amount of \$17,811 at March 31, 2017, as compared to \$19,008 at December 31, 2016. Net loans and investment securities accounted for 97.13 percent of total assets at March 31, 2017, as compared to 96.02 percent of total assets at December 31, 2016.

The Association's total servicing portfolio has decreased to \$906,443 as compared to \$941,867 at December 31, 2016, due in large part to run-off and liquidations exceeding new money closings. The decrease in net loan volume is also due to run-off and liquidations exceeding new money closings. The short-term portfolio, which is heavily influenced by operating loans, normally reaches a peak balance between October and December and declines between January and June as strawberry and other winter vegetable growers pay down their loans using proceeds from the sale of their crops. The result of this normal

seasonal lending activity causes net loan volume to decrease on revolving credit lines.

### March 31, 2017 compared to March 31, 2016

Loan volume of the Association as of March 31, 2017, was \$489,528, an increase of \$48,306 as compared to \$441,222 at March 31, 2016. Net loans outstanding at March 31, 2017, were \$484,988 as compared to \$435,227 at March 31, 2016. The Association has investment securities that are classified as held to maturity in the amount of \$17,811 at March 31, 2017, as compared to \$23,182 at March 31, 2016. Net loans and investment securities accounted for 97.13 percent of total assets at March 31, 2017, as compared to 96.74 percent of total assets at March 31, 2016.

The Association's total servicing portfolio has decreased to \$906,443 as compared to \$909,729 at March 31, 2016, due to run-off and/or liquidations exceeding new money closings over the past twelve months.

## ASSET QUALITY AND LOAN LOSS RESERVES

There is an inherent risk in the extension of any type of credit. Portfolio credit quality has improved slightly as compared to year end as a result of a decrease in substandard assets. Acceptable and OAEM credit quality as a percentage of total loan portfolio was 95.35% as of March 31, 2017, compared to 94.96% at December 31, 2016 and 93.21% at March 31, 2016. Substandard credit quality was 4.65% as of March 31, 2017, compared to 5.04% at December 31, 2016. The actual substandard asset volume has decreased by \$2,876 from year-end December 31, 2016. Nonaccrual loan volume was \$7,241 at March 31, 2017, compared to \$11,501 at December 31, 2016 and \$8,441 at March 31, 2016, decreases of \$4,260 and \$1,200, respectively. The majority of the loan assets in nonaccrual are in the nursery and fruits and vegetables industries.

Association management maintains an allowance for loan losses in an amount considered sufficient to absorb possible losses in the loan portfolio based on current and expected future conditions. The allowance for loan losses at March 31, 2017, was \$4,540 compared to \$4,766 at December 31, 2016, and \$5,995 at March 31, 2016, and is considered by management to be adequate to cover possible losses. The allowance for loan loss is broken down between specific reserves assigned to an individual loan and general reserves which are available for the possible losses within the entire portfolio. The current allowance for loan loss at

March 31, 2017, contains \$2,064 in specific reserves and \$2,476 in general reserves, of which \$1,714 is allocated to the citrus portfolio. The following outlines the allowance for loan loss activity as of March 31, 2017.

Allowance for Loan Losses Activity:	Y	TD 2017
Balance at beginning of period	\$	4,766
Charge-offs		(41)
Recoveries		43
Provisions/(Reversals)-General		51
Provisions/(Reversals)-Specifics		(279)
Balance at end of period	\$	4,540

The decrease in allowance for loan losses compared to December 2016 was a direct result of an allowance reversals during 2017 within the nursery and cattle industries. The reversals are due to improved asset quality since December 2016. Chargeoffs are funded through the allowance from previous and/or current increases in the provision for loan losses.

### RESULTS OF OPERATIONS

#### For the three months ended March 31, 2017

Net income for the three months ended March 31, 2017, totaled \$2,281, as compared to \$2,741 for the same period in 2016. The decrease of \$460 for the period is associated directly with the \$228 reversal of allowance as compared to an \$890 reversal in the same period last year offset by an increase in net interest income.

Net interest income increased \$455 for the three months ended March 31, 2017, as compared to the same period in 2016. The primary reasons for the increase in net interest income are increased loan volume offset by decreased spreads as well as increased income earned on nonaccrual liquidations. Net interest income for the three months ending March 31, 2017, is shown in the following table:

	For the three months ended March 31,						
Net Interest Income		2017		2016	\$ 0	hange	% change
Investment Interest Income	\$	126	\$	142	\$	(16)	11.27%
Loan Interest Income		5,604	4	4,726		878	18.58
Total Interest Income		5,730	4	4,868		862	17.71
Total Interest Expense		2,447	2	2,040		407	19.95
Net Interest Income	\$	3,283	\$ 2	2,828	\$	455	16.09%

Allowance for loan loss activity for the quarter consisted of a \$228 reversal as compared to an \$890 reversal for the same period prior year. Provisions for loan losses for the three months ending March 31, 2017 are shown in the following table:

	For the three months ended March 31,										
Provisions/(Reversals) for Loan Losses	2017		2016		\$ change	% change					
General Reserves	\$ 51	\$	(153)	\$	204	133.33%					
Specific Reserves	 (279)		(737)		458	62.14					
Total Provisions/(Reversals)	\$ (228)	\$	(890)	\$	662	74.38%					

Noninterest income for the three months ended March 31, 2017, totaled \$1,337, as compared to \$1,509 for the same period of 2016, a decrease of \$172. The decrease is the result of decreased patronage refunds from other Farm Credit institutions as well as decreased gains on the sales of premises and equipment. During the first quarter of 2016, the Association sold the Lake Wales branch building for a gain of \$129. Noninterest income for the three months ending March 31, 2017, is shown in the following table:

	For the three months ended March 31,										
Noninterest Income		2017		2016	\$ change % change						
Loan fees	\$	99	\$	95	\$	4	4.21%				
Fees for financially related services		24		19		5	26.32				
Patronage refunds from other											
Farm Credit Institutions		1,171		1,253		(82)	(6.54)				
Gains (losses) on sales of rural											
home loans, net		22		28		(6)	(21.43)				
Gains (losses) on sales of premises											
and equipment, net				129		(129)	(100.00)				
Gains (losses) on other transactions		19		(18)		37	205.56				
Other noninterest income		2		3		(1)	(33.33)				
Total noninterest income	\$	1,337	\$	1,509	\$	(172)	(11.40)%				

Noninterest expense for the three months ended March 31, 2017, increased \$81 compared to the same period of 2016, primarily due to increases in other operating expenses and insurance fund premiums offset by a reduction in salaries and employee benefits. The increase in other operating expenses is due to few nonaccrual expense recoveries than during the same period prior year. Insurance Fund Premium expenses increased due to higher loan volumes. The Farm Credit System Insurance Corporation (FCSIC) has set the premium to 15 basis points (compared to 16 basis points during the first quarter of 2016) on adjusted insured debt outstanding with an additional 10 basis point premium on the average principal outstanding of nonaccrual loans. Noninterest expense for the three months ending March 31, 2017 is shown in the following table:

	For the three months ended March 31,						
Noninterest Expense		2017		2016		\$ change	% change
Salary and employee benefits	\$	1,686	\$	1,712	\$	(26)	(1.52)%
Occupancy and equipment		159		174		(15)	(8.62)
Insurance Fund Premium		145		137		8	5.84
(Gains) losses on other							
property owned, net		4		(1)	)	5	500.00
Other operating expenses		573		464		109	23.49
Total noninterest expense	\$	2,567	\$	2,486	\$	81	3.26%

#### FUNDING SOURCES

The principal source of funds for the Association is the borrowing relationship established with the Bank through a General Financing Agreement. The General Financing Agreement utilizes the Association's credit and fiscal performance as criteria for establishing a line of credit on which the Association may draw funds. The funds are advanced by the Bank to the Association in the form of notes payable. The notes payable are segmented into variable rate and fixed rate sections. The variable rate note is utilized by the Association to fund variable rate loan advances and operating funds requirements. The fixed rate note is used specifically to fund fixed rate loan advances made by the Association. The total notes payable to the Bank at March 31, 2017, was \$407,867 as compared to \$435,590 at December 31, 2016. The decrease is attributable to pay downs on loans received during the normal course of business being greater than borrowings to fund new loan advances.

### CAPITAL RESOURCES

Total members' equity at March 31, 2017, increased to \$99,093 from the December 31, 2016, total of \$96,797. The increase is primarily attributed to the increase in unallocated surplus resulting from net income.

Total capital stock and participation certificates were \$862 on March 31, 2017, compared to \$861 on December 31, 2016. This increase is attributed to the issuance of stock and participation certificates on new loans in the normal course of business.

The FCA adopted new regulatory capital requirements for System banks and associations which were effective January 1, 2017. These requirements were adopted to make System regulatory requirements more transparent and to ensure that the System's capital requirements are comparable with the Basel III framework and the standardized approach of federal banking regulatory agencies. The Association was in compliance with the new regulations as of March 31, 2017. See *Regulatory Matters* section below for further discussion.

#### REGULATORY MATTERS

## Capital

Effective January 1, 2017, the regulatory capital requirements for System Banks and Associations were modified. The new regulations ensure that the System's capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted. New regulations replaced existing core surplus and total surplus ratios with common equity tier 1 (CET1), tier 1 capital, and total capital risk-based capital ratios. The new regulations also replaced the existing net collateral ratio with a tier 1 leverage ratio

and an unallocated retained earnings equivalents (UREE) leverage ratio. The current permanent capital ratio (PCR) remains in effect.

Risk-adjusted assets have been defined by FCA Regulations as the Balance Sheet assets and off-balance-sheet commitments adjusted by various percentages, depending on the level of risk inherent in the various types of assets. The primary changes which generally have the effect of increasing risk-adjusted assets (decreasing risk-based regulatory capital ratios) were as follows:

- Inclusion of off-balance-sheet commitments less than 14 months
- Increased risk-weighting of most loans 90 days past due or in nonaccrual status

Calculation of PCR risk-adjusted assets includes the allowance for loan losses as a deduction from risk-adjusted assets. This differs from the other risk-based capital calculations.

The ratios are calculated using three-month average daily balances, in accordance with FCA regulations, as follows:

- The CET1 ratio is the sum of statutory minimum purchased borrower stock, other required borrower stock held for a minimum of 7 years, allocated equities held for a minimum of 7 years or not subject to revolvement, unallocated retained earnings, paid-in capital, less certain regulatory required deductions including the amount of investments in other System institutions, divided by average risk-adjusted assets.
- The tier 1 capital ratio is CET1 capital plus non-cumulative perpetual preferred stock, divided by average risk-adjusted assets
- The total capital is tier 1 capital plus other required borrower stock held for a minimum of 5 years, subordinated debt and limited-life preferred stock greater than 5 years to maturity at issuance subject to certain limitations, allowance for loan losses and reserve for unfunded commitments under certain limitations less certain investments in other System institutions under the corresponding deduction approach, divided by average risk-adjusted assets.
- The permanent capital ratio is all at-risk borrower stock, any allocated excess stock, unallocated retained earnings, paid-in capital, subordinated debt and preferred stock subject to certain limitations, less certain investments in other System institutions, divided by PCR risk-adjusted assets.
- The tier 1 leverage ratio is tier 1 capital, divided by average assets less regulatory deductions to tier 1 capital.
- The UREE leverage ratio is unallocated retained earnings, paid-in capital, and allocated surplus not subject to revolvement less certain regulatory required deductions including the amount of allocated investments in other System institutions divided by average assets less regulatory deductions to tier 1 capital.

The following sets forth the regulatory capital ratios, which were effective January 1, 2017:

Ratio	Minimum Requirement	Capital Conservation Buffer*	Minimum Requirement with Capital Conservation Buffer	Capital Ratios as of March 31, 2017
Risk-adjusted ratios:				
CET1 Capital	4.5%	0.625%	5.125%	18.38%
Tier 1 Capital	6.0%	0.625%	6.625%	18.38%
Total Capital	8.0%	0.625%	8.625%	19.33%
Permanent Capital Ratio	7.0%	0.0%	7.0%	18.55%
Non-risk-adjusted:				
Tier 1 Leverage Ratio	4.0%	1.0%	5.0%	17.67%
UREE Leverage Ratio	1.5%	0.0%	1.5%	13.52%

<sup>\*-</sup> The capital conservation buffers have a 3 year phase-in period and will become fully effective January 1, 2020. Risk-adjusted ratio minimums will increase 0.625% each year until fully phased in. There is no phase-in period for the tier 1 leverage ratio.

If the capital ratios fall below the minimum regulatory requirements, including the buffer amounts, capital distributions (equity redemptions, dividends, and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

### **Other Regulatory Matters**

On July 25, 2014, the FCA published a proposed rule in the Federal Register to revise the requirements governing the eligibility of investments for System banks and associations. The public comment period ended on October 23, 2014. The FCA expects to issue a final regulation in 2017. The stated objectives of the proposed rule are as follows:

- To strengthen the safety and soundness of System banks and associations.
- To ensure that System banks hold sufficient liquidity to continue operations and pay maturing obligations in the event of market disruption,
- To enhance the ability of the System banks to supply credit to agricultural and aquatic producers,
- To comply with the requirements of Section 939A of the Dodd-Frank Act,
- To modernize the investment eligibility criteria for System banks, and
- To revise the investment regulation for System associations to improve their investment management practices so they are more resilient to risk.

## RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

Please refer to Note 1, "Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements", in the Notes to the Financial Statements, and the 2016 Annual Report to Shareholders for recently issued accounting pronouncements.

**NOTE**: Shareholder investment in the Association is materially affected by the financial condition and results of operations of AgFirst Farm Credit Bank. Copies of AgFirst's annual and quarterly reports are available upon request free of charge by calling 1-800-845-1745, ext. 2764, or writing Matthew Miller, AgFirst Farm Credit Bank, P.O. Box 1499, Columbia, SC 29202. Information concerning AgFirst Farm Credit Bank can also be obtained at their website, www.agfirst.com. Copies of the Association's annual and quarterly reports are also available upon request free of charge by calling 1-800-533-2773, or writing Anne M. Sullivan, CFO, Farm Credit of Central Florida, ACA, P.O. Box 8009, Lakeland, FL 33802, or accessing the website, www.farmcreditcfl.com. The Association prepares a quarterly report within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the institution.

## **Consolidated Balance Sheets**

(dollars in thousands)	N	Iarch 31, 2017	December 31, 2016			
	(1	ınaudited)	(audited)			
Assets Cash	\$	79	\$	1,087		
Investment securities: Held to maturity (fair value of \$18,114 and \$19,339, respectively)		17,811		19,008		
Loans Allowance for loan losses		489,528 (4,540)		508,773 (4,766)		
Net loans		484,988		504,007		
Loans held for sale Accrued interest receivable Investments in other Farm Credit institutions Premises and equipment, net Other property owned Accounts receivable Other assets		496 1,974 6,550 857 136 1,741 3,035		339 1,898 6,481 778 216 7,731 3,129		
Total assets	\$	517,667	\$	544,674		
Liabilities Notes payable to AgFirst Farm Credit Bank Accrued interest payable Patronage refunds payable Accounts payable Other liabilities	\$	407,869 824 859 313 8,709	\$	435,590 793 4,529 1,636 5,329		
Total liabilities		418,574		447,877		
Commitments and contingencies (Note 8)						
Members' Equity Capital stock and participation certificates Retained earnings		862		861		
Allocated Unallocated Accumulated other comprehensive income (loss)		26,269 72,447 (485)		26,269 70,166 (499)		
Total members' equity		99,093		96,797		
Total liabilities and members' equity	\$	517,667	\$	544,674		

The accompanying notes are an integral part of these consolidated financial statements.

# **Consolidated Statements of Income**

(unaudited)

	For the three months ended March 31,						
(dollars in thousands)	2017	2016					
Interest Income							
Loans	\$ 5,604	\$ 4,726					
Investments	126	142					
Total interest income	5,730	4,868					
Interest Expense							
Notes payable to AgFirst Farm Credit Bank	2,447	2,040					
Net interest income	3,283	2,828					
Provision for (reversal of allowance for) loan losses	(228)	(890)					
Net interest income after provision for (reversal of allowance for)	3,511	3,718					
10411 10554		5,710					
Noninterest Income							
Loan fees	99	95					
Fees for financially related services	24	19					
Patronage refunds from other Farm Credit institutions	1,171	1,253					
Gains (losses) on sales of rural home loans, net	22	28					
Gains (losses) on sales of premises and equipment, net		129					
Gains (losses) on other transactions	19	(18)					
Other noninterest income	2	3					
Total noninterest income	1,337	1,509					
Noninterest Expense							
Salaries and employee benefits	1,686	1,712					
Occupancy and equipment	159	174					
Insurance Fund premiums	145	137					
(Gains) losses on other property owned, net	4	(1)					
Other operating expenses	573	464					
Total noninterest expense	2,567	2,486					
Net income	\$ 2,281	\$ 2,741					

 $\label{thm:companying} \textit{ notes are an integral part of these consolidated financial statements}.$ 

# **Consolidated Statements of Comprehensive Income**

(unaudited)

		hree months March 31,
(dollars in thousands)	2017	2016
Net income	\$ 2,281	\$ 2,741
Other comprehensive income net of tax Employee benefit plans adjustments	14	12
Comprehensive income	\$ 2,295	\$ 2,753

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Changes in Members' Equity

(unaudited)

	Sto	apital ck and	Retained Earnings				Accumulated Other		Total	
(dollars in thousands)		cipation tificates	A	llocated	Ur	nallocated		prehensive me (Loss)		embers' Equity
Balance at December 31, 2015 Comprehensive income Capital stock/participation	\$	858	\$	28,505	\$	63,673 2,741	\$	(488) 12	\$	92,548 2,753
certificates issued/(retired), net		(1)								(1)
Balance at March 31, 2016	\$	857	\$	28,505	\$	66,414	\$	(476)	\$	95,300
Balance at December 31, 2016 Comprehensive income Capital stock/participation	\$	861	\$	26,269	\$	70,166 2,281	\$	(499) 14	\$	96,797 2,295
certificates issued/(retired), net		1								1
Balance at March 31, 2017	\$	862	\$	26,269	\$	72,447	\$	(485)	\$	99,093

The accompanying notes are an integral part of these consolidated financial statements.

## **Notes to the Consolidated Financial Statements**

(dollars in thousands, except as noted)
(unaudited)

## Note 1 — Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements

### Organization

The accompanying financial statements include the accounts of Farm Credit of Central Florida, ACA and its Production Credit Association (PCA) and Federal Land Credit Association (FLCA) subsidiaries (collectively, the Association). A description of the organization and operations, the significant accounting policies followed, and the financial condition and results of operations for the Association as of and for the year ended December 31, 2016, are contained in the 2016 Annual Report to Shareholders. These unaudited interim consolidated financial statements should be read in conjunction with the latest Annual Report to Shareholders.

## Basis of Presentation

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair statement of results for the periods presented. These adjustments are of a normal recurring nature, unless otherwise disclosed.

Certain amounts in the prior period's consolidated financial statements may have been reclassified to conform to the current period presentation. Such reclassifications had no effect on the prior period net income or total capital as previously reported.

The results of any interim period are not necessarily indicative of those to be expected for a full year.

## Significant Accounting Policies

The Association's accounting and reporting policies conform with U.S. generally accepted accounting principles (GAAP) and practices in the financial services industry. To prepare the financial statements in conformity with GAAP, management must make estimates based on assumptions about future economic and market conditions (for example, unemployment, market liquidity, real estate prices, etc.) that affect the reported amounts of assets and liabilities at the date of the financial statements, income and expenses during the reporting period, and the related disclosures. Although these estimates contemplate current conditions and expectations of change in the future, it is reasonably possible that actual conditions may be different than anticipated, which could materially affect results of operations and financial condition.

Management has made significant estimates in several areas, including loans and allowance for loan losses (Note 2, *Loans and Allowance for Loan Losses*), investment securities and other-than-temporary impairment (Note 3, *Investments*), and

financial instruments (Note 6, Fair Value Measurement). Actual results could differ from those estimates.

For further details of significant accounting policies, see Note 2, Summary of Significant Accounting Policies, from the latest Annual Report.

## Accounting Standards Updates (ASUs) Issued During the Period

The following ASUs were issued by the Financial Accounting Standards Board (FASB) since the most recent Annual Report:

- In March 2017, the FASB issued ASU 2017-08
  Receivables—Nonrefundable Fees and Other Costs
  (Subtopic 310-20): Premium Amortization on Purchased
  Callable Debt Securities. The guidance relates to certain
  callable debt securities and shortens the amortization period
  for any premium to the earliest call date. The Update will
  be effective for interim and annual periods beginning after
  December 15, 2018 for public business entities. Early
  adoption is permitted. The Association is in the process of
  evaluating what effects the guidance may have on the
  statements of financial condition and results of operations.
- In February 2017, the FASB issued ASU 2017-05 Other Income—Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets. The Update clarifies whether certain transactions are within the scope of the guidance on derecognition and the accounting for partial sales of nonfinancial assets, and defines the term in substance nonfinancial asset. The amendments conform the derecognition guidance on nonfinancial assets with the model for transactions in the new revenue recognition standard. The amendments will be effective for reporting periods beginning after December 15, 2017 for public business entities. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- In January 2017, the FASB issued ASU 2017-04
  Intangibles—Goodwill and Other (Topic 350): Simplifying
  the Test for Goodwill Impairment. The Update simplifies
  the accounting for goodwill impairment for public business
  entities and other entities that have goodwill reported in
  their financial statements and have not elected the private
  company alternative for the subsequent measurement of
  goodwill. The amendment removes Step 2 of the goodwill
  impairment test. Goodwill impairment will now be the

- amount by which a reporting unit's carrying value exceeds its fair value, not to exceed the carrying amount of goodwill. The effective date and transition requirements for the technical corrections will be effective for reporting periods beginning after December 15, 2020 for public business entities that are not SEC filers. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- In January 2017, the FASB issued ASU 2017-03
  Accounting Changes and Error Corrections (Topic 250)
  and Investments—Equity Method and Joint Ventures
  (Topic 323): Amendments to SEC Paragraphs Pursuant to
  Staff Announcements at the September 22, 2016 and
  November 17, 2016 EITF Meetings (SEC Update). The
  ASU incorporates recent SEC guidance about disclosing,
  under SEC SAB Topic 11.M, the effect on financial
  statements of adopting the revenue, leases, and credit losses
  standards. The Update was effective upon issuance.
  Application of this guidance is not expected to have a
  material impact on the Association's financial condition or
  results of operations.

#### ASUs Pending Effective Date

For a detailed description of the ASUs below, see the latest Annual Report.

Potential effects of ASUs issued in previous periods:

- 2017-01 Business Combinations (Topic 805): Clarifying the Definition of a Business. In January, 2017, the FASB issued this update to provide a more robust framework to use in determining when a set of assets and activities is a business. It supports more consistency in applying the guidance, reduces the costs of application, and makes the definition of a business more operable. For public business entities, the ASU is effective for annual periods beginning after December 15, 2017, including interim periods within those periods. The amendments should be applied prospectively. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- 2016-16 Income Taxes (Topic 740) Intra-Entity Transfers of Assets Other Than Inventory: In October, 2016, the FASB issued this Update that requires an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. For public business entities, the amendments are effective, on a modified retrospective basis, for annual reporting periods beginning after December 15, 2017, including interim reporting periods within those annual reporting periods. The Association is in the process of

- evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- 2016-13 Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments: In June, 2016, the FASB issued this Update to improve financial reporting by requiring timelier recording of credit losses on financial instruments. It requires an organization to measure all expected credit losses for financial assets held at the reporting date. Financial institutions and other organizations will use forwardlooking information to better estimate their credit losses. Additionally, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. For public companies that are not SEC filers, it will take effect for fiscal years beginning after December 15, 2020, and interim periods within those fiscal years. Early application will be permitted for all organizations for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- 2016-02 Leases (Topic 842): In February, 2016, the FASB issued this Update which requires organizations that lease assets to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. Leases will be classified as either finance leases or operating leases. This distinction will be relevant for the pattern of expense recognition in the income statement. The amendments will be effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years for public business entities. Early adoption is permitted. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- 2016-01 Financial Instruments Overall (Subtopic 825-10) Recognition and Measurement of Financial Assets and Financial Liabilities: In January, 2016, the FASB issued this Update which is intended to improve the recognition and measurement of financial instruments. The new guidance makes targeted improvements to existing GAAP. The ASU will be effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years for public business entities. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- 2014-09 Revenue from Contracts with Customers (Topic 606): In May 2014, the FASB issued this guidance to change the recognition of revenue from contracts with customers. The core principle of the new guidance is that an entity should recognize revenue to reflect the transfer of goods and services to customers in an amount equal to the

consideration the entity receives or expects to receive. This guidance also includes expanded disclosure requirements that result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers. Based on input received from stakeholders, the FASB has issued several additional Updates that generally provide clarifying guidance where there was the potential for diversity in practice, or address the cost and complexity of applying Topic 606. The guidance and all related updates will be effective for reporting periods beginning after December 15, 2017 for public business entities. Early application is not permitted. The amendments are to be applied retrospectively. The Association has identified ancillary revenues that will be affected by this Update. However, because financial instruments are not within the scope of the guidance, it is expected that adoption will not have a material impact on the Association's financial condition or results of operations, but may result in additional disclosures.

## Accounting Standards Effective During the Period

There were no changes in the accounting principles applied from the latest Annual Report, other than any discussed below.

No recently adopted accounting guidance issued by the FASB had a significant effect on the current period reporting. See the most recent Annual Report for a detailed description of each of the standards below:

- 2016-18 Statement of Cash Flows (Topic 230): Restricted Cash. In November, 2016, the FASB issued this Update to clarify that amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginningof-period and end-of-period total amounts shown on the statement of cash flows. The amendments are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted using a retrospective transition method to each period presented. The Association elected retrospective early adoption of this guidance. The criteria of the standard were not significantly different from the Association's policy in place at adoption. Application of the guidance had no impact on the Association's Statements of Cash Flows.
- 2016-17 Consolidation (Topic 810) Interests Held through Related Parties That Are under Common Control: In October, 2016, the FASB issued this Update to amend the consolidation guidance on how a reporting entity that is the single decision maker of a variable interest entity (VIE) should treat indirect interests in the entity held through related parties that are under common control with the reporting entity when determining whether it is the primary beneficiary of that VIE. The amendments are effective for

- public business entities for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. Application of the guidance had no impact on the Association's financial statements.
- 2016-15 Statement of Cash Flows (Topic 230) -Classification of Certain Cash Receipts and Cash Payments (a consensus of the Emerging Issues Task Force): In August, 2016, the FASB issued this Update to eliminate diversity in practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The Update addresses eight specific cash flow issues with the objective of reducing existing diversity in practice. The amendments are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. An entity that elects early adoption must adopt all of the amendments in the same period. The amendments are to be applied using a retrospective transition method to each period presented. The Association elected retrospective early adoption of this guidance. The criteria of the standard were not significantly different from the Association's policy in place at adoption. Application of the guidance had no impact on the Association's Statements of Cash Flows.

## Note 2 — Loans and Allowance for Loan Losses

The Association maintains an allowance for loan losses at a level considered adequate by management to provide for probable and estimable losses inherent in the loan portfolio as of the report date. The allowance for loan losses is increased through provisions for loan losses and loan recoveries and is decreased through loan charge-offs and allowance reversals. A review of individual loans in each respective portfolio is performed periodically to determine the appropriateness of risk ratings and to ensure loss exposure to the Association has been identified. See Note 3, *Loans and Allowance for Loan Losses*, from the latest Annual Report for further discussion.

Credit risk arises from the potential inability of an obligor to meet its repayment obligation. The Association manages credit risk associated with lending activities through an assessment of the credit risk profile of an individual obligor. The Association sets its own underwriting standards and lending policies that provide direction to loan officers and are approved by the board of directors.

A summary of loans outstanding at period end follows:

	 March 31, 2017	December 31, 2016
Real estate mortgage	\$ 253,230	\$ 247,923
Production and intermediate-term	140,066	164,923
Loans to cooperatives	4,785	4,831
Processing and marketing	55,127	55,259
Farm-related business	6,477	6,618
Communication	16,067	15,849
Rural residential real estate	7,946	7,540
International	5,830	5,830
Total Loans	\$ 489,528	\$ 508,773

A substantial portion of the Association's lending activities is collateralized, and exposure to credit loss associated with lending activities is reduced accordingly.

The Association may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, and comply with Farm Credit Administration (FCA) regulations. During the first quarter of 2017, the Association canceled its participation in the Capitalized Participation Pool program with the Bank. As a result, the Association repurchased \$7,449 of participations previously sold to AgFirst. The following tables present the principal balance of participation loans at periods ended:

Ma	rch	31,	201

	Within AgFirst District				thin Farm	it System	Outside Farm Credit System					Total			
	icipations rchased	Par	ticipations Sold		icipations rchased	Par	ticipations Sold		ipations chased	Par	ticipations Sold		ticipations ırchased	Par	ticipations Sold
Real estate mortgage	\$ 2,917	\$	81,729	\$	_	\$	10,481	\$	_	\$	_	\$	2,917	\$	92,210
Production and intermediate-term	25,074		57,010		_		3,119		_		_		25,074		60,129
Loans to cooperatives	4,794		_		_		_		_		_		4,794		_
Processing and marketing	44,540		2,610		686		_		_		_		45,226		2,610
Farm-related business	_		3,290		_		-		_		_		_		3,290
Communication	16,123		_		_		_		_		_		16,123		-
International	5,841		_		_		-		_		_		5,841		-
Total	\$ 99,289	\$	144,639	\$	686	\$	13,600	\$	-	\$	-	\$	99,975	\$	158,239

December 31, 2016

	Within AgFirst District				Within Farm Credit System					Outside Farm Credit System				Total			
		ticipations	Par	Participations		icipations	Participations		Participations		Participations			ticipations	Par	ticipations	
	Pu	ırchased		Sold	Pu	rchased		Sold	Pur	chased		Sold	Pı	ırchased		Sold	
Real estate mortgage	\$	2,917	\$	93,231	\$	-	\$	10,558	\$	-	\$	-	\$	2,917	\$	103,789	
Production and intermediate-term		24,683		81,532		-		4,521		-		_		24,683		86,053	
Loans to cooperatives		4,841		_		_		_		-		_		4,841		_	
Processing and marketing		45,074		9,280		_		_		-		_		45,074		9,280	
Farm-related business		_		3,327		-		-		-		_		_		3,327	
Communication		15,896		_		_		_		-		_		15,896		_	
International		5,841		_		-		-		-		_		5,841		-	
Total	\$	99,252	\$	187,370	\$	=	\$	15,079	\$	_	\$	-	\$	99,252	\$	202,449	

A significant source of liquidity for the Association is the repayments of loans. The following table presents the contractual maturity distribution of loans by loan type at the latest period end:

	March 31, 2017											
		Due less than 1 year	than 1 Through			Due after 5 years		Total				
Real estate mortgage	\$	7,372	\$	55,710	\$	190,148	\$	253,230				
Production and intermediate-term		29,233		70,880		39,953		140,066				
Loans to cooperatives		_		465		4,320		4,785				
Processing and marketing		2,966		28,111		24,050		55,127				
Farm-related business		1,032		1,593		3,852		6,477				
Communication		_		10,618		5,449		16,067				
Rural residential real estate		313		878		6,755		7,946				
International		_		4,736		1,094		5,830				
Total Loans	\$	40,916	\$	172,991	\$	275,621	\$	489,528				
Percentage		8.36%		35.34%		56.30%		100.00%				

The recorded investment in a receivable is the face amount increased or decreased by applicable accrued interest, unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment.

The following table shows the recorded investment of loans, classified under the FCA Uniform Loan Classification System, as a percentage of the recorded investment of total loans by loan type as of:

	March 31, 2017	December 31, 2016		March 31, 2017	December 31, 2016
Real estate mortgage:			Farm-related business:		
Acceptable	93.83%	94.40%	Acceptable	100.00%	100.00%
OAEM	0.95	0.95	OAEM	_	_
Substandard/doubtful/loss	5.22	4.65	Substandard/doubtful/loss	_	_
	100.00%	100.00%		100.00%	100.00%
Production and intermediate-term:			Communication:		
Acceptable	89.94%	88.55%	Acceptable	100.00%	100.00%
OAEM	3.63	3.22	OAEM	_	_
Substandard/doubtful/loss	6.43	8.23	Substandard/doubtful/loss	-	_
	100.00%	100.00%		100.00%	100.00%
Loans to cooperatives			Rural residential real estate:		
Acceptable	100.00%	100.00%	Acceptable	92.14%	89.45%
OAEM	-	_	OAEM	0.88	3.20
Substandard/doubtful/loss		<u> </u>	Substandard/doubtful/loss	6.98	7.35
	100.00%	100.00%		100.00%	100.00%
Processing and marketing:			International		
Acceptable	100.00%	93.63%	Acceptable	100.00%	100.00%
OAEM	=	6.37	OAEM	_	_
Substandard/doubtful/loss		_	Substandard/doubtful/loss	-	_
	100.00%	100.00%		100.00%	100.00%
			Total Loans:		
			Acceptable	93.80%	92.71%
			OAEM	1.55	2.25
			Substandard/doubtful/loss	4.65	5.04
				100.00%	100.00%

The following tables provide an aging analysis of the recorded investment of past due loans as of:

				Marc	h 31,	2017			
	Through Days Past Due	90 1	Days or More Past Due	Recorded Investment 90 Days or More Past Due and Accruing Interest					
Real estate mortgage	\$ 526	\$	669	\$ 1,195		253,250	\$ 254,445	\$	
Production and intermediate-term	34		3,244	3,278		137,232	140,510		-
Loans to cooperatives	_		_	_		4,805	4,805		_
Processing and marketing	_		_	_		55,204	55,204		-
Farm-related business	_		_	_		6,501	6,501		_
Communication	_		_	_		16,069	16,069		_
Rural residential real estate	_		341	341		7,642	7,983		-
International	_		_	_		5,863	5,863		-
Total	\$ 560	\$	4,254	\$ 4,814	\$	486,566	\$ 491,380	\$	

					Decem	ber 31	, 2016				
	Through Days Past Due	90	Days or More Past Due	ŗ	Гotal Past Due	Le	Past Due or ss Than 30 ys Past Due	To	tal Loans	or	Recorded yestment 90 Days More Past Due and Accruing Interest
Real estate mortgage	\$ 1,376	\$	281	\$	1,657	\$	247,414	\$	249,071	\$	-
Production and intermediate-term	65		7,614		7,679		157,659		165,338		=
Loans to cooperatives	-		_		_		4,850		4,850		=
Processing and marketing	_		_		_		55,339		55,339		_
Farm-related business	_		_		_		6,639		6,639		_
Communication	_		_		_		15,852		15,852		-
Rural residential real estate	_		_		_		7,569		7,569		=
International	_		_		_		5,891		5,891		-
Total	\$ 1,441	\$	7,895	\$	9,336	\$	501,213	\$	510,549	\$	_

Nonperforming assets (including related accrued interest as applicable) and related credit quality statistics at period end were as follows:

	I	March 31, 2017	Decer	nber 31, 2016
Nonaccrual loans:				
Real estate mortgage	\$	1,923	\$	2,053
Production and intermediate-term		4,927		8,978
Rural residential real estate		391		470
Total	\$	7,241	\$	11,501
Accruing restructured loans:				
Real estate mortgage	\$	5,640	\$	5,907
Production and intermediate-term		4,895		4,954
Farm-related business		720		740
Rural residential real estate		451		458
Total	\$	11,706	\$	12,059
Accruing loans 90 days or more past due:				
Total	\$		\$	
Total nonperforming loans	\$	18,947	\$	23,560
Other property owned		136		216
Total nonperforming assets	\$	19,083	\$	23,776
Nonaccrual loans as a percentage of total loans		1.48%		2.26%
Nonperforming assets as a percentage of total				
loans and other property owned		3.90%		4.67%
Nonperforming assets as a percentage of capital		19.26%		24.56%

The following table presents information related to the recorded investment of impaired loans at period end. Impaired loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms of the loan.

	March 31, 2017	De	cember 31, 2016
Impaired nonaccrual loans:			
Current as to principal and interest	\$ 2,541	\$	2,764
Past due	4,700		8,737
Total	\$ 7,241	\$	11,501
Impaired accrual loans:			
Restructured	\$ 11,706	\$	12,059
90 days or more past due	=		=
Total	\$ 11,706	\$	12,059
Total impaired loans	\$ 18,947	\$	23,560
Additional commitments to lend	\$ _	\$	100

The following tables present additional impaired loan information at period end. Unpaid principal balance represents the contractual principal balance of the loan.

			Maı	ch 31, 201	7		Quarter Ended March 31, 2017						
Impaired loans:		ecorded vestment	Unpaid Principal Balance			delated lowance	Average Impaired Loans		Interest Income Recognized on Impaired Loans				
With a related allowance for credit	t losses	s:											
Real estate mortgage	\$	712	\$	704	\$	39	\$	782	\$	18			
Production and intermediate-term		7,091		7,274		1,985		7,787		180			
Farm-related business		720		720		9		791		18			
Rural residential real estate		583		602		31		640		15			
Total	\$	9,106	\$	9,300	\$	2,064	\$	10,000	\$	231			
With no related allowance for cred	lit loss	es:											
Real estate mortgage	\$	6.851	\$	7.175	\$	_	\$	7,522	\$	174			
Production and intermediate-term		2,731		4,423		_		3,000		69			
Farm-related business		´ -		´ –		=		´ –		-			
Rural residential real estate		259		387		_		285		6			
Total	\$	9,841	\$	11,985	\$	_	\$	10,807	\$	249			
Total:													
Real estate mortgage	\$	7,563	\$	7.879	\$	39	\$	8,304	\$	192			
Production and intermediate-term	•	9,822		11,697		1,985	•	10,787		249			
Farm-related business		720		720		9		791		18			
Rural residential real estate		842		989		31		925		21			
Total	\$	18,947	\$	21,285	\$	2,064	\$	20,807	\$	480			

		]	Decen	nber 31, 20	16	Year Ended December 31, 2016						
Impaired loans:		ecorded vestment	P	Jnpaid rincipal Balance		elated owance	In	Average Impaired Loans		st Income gnized on red Loans		
With a related allowance for credi	t losse	s:										
Real estate mortgage	\$	1,417	\$	1,412	\$	46	\$	1,318	\$	59		
Production and intermediate-term		7,488		7,618		2,250		6,968		309		
Farm-related business		740		737		8		689		31		
Rural residential real estate		586		611		37		545		24		
Total	\$	10,231	\$	10,378	\$	2,341	\$	9,520	\$	423		
With no related allowance for cred	lit loss	es:										
Real estate mortgage	\$	6,543	\$	6,840	\$	_	\$	6,089	\$	270		
Production and intermediate-term		6,444		8,180		_		5,995		266		
Farm-related business				, <u> </u>		=		´ -		_		
Rural residential real estate		342		467		_		318		14		
Total	\$	13,329	\$	15,487	\$	-	\$	12,402	\$	550		
Total:												
Real estate mortgage	\$	7,960	\$	8,252	\$	46	\$	7,407	\$	329		
Production and intermediate-term		13,932		15,798		2,250		12,963		575		
Farm-related business		740		737		8		689		31		
Rural residential real estate		928		1,078		37		863		38		
Total	\$	23,560	\$	25,865	\$	2,341	\$	21,922	\$	973		

A summary of changes in the allowance for loan losses and recorded investment in loans for each reporting period follows.

		eal Estate		duction and termediate-		.,	C.	. ,.	Re	Rural esidential	<b>.</b>			m . 1
	IV	Iortgage		term	Ag	ribusiness*	Cor	nmunication	Ke	al Estate	Inte	rnational		Total
Activity related to the allowance for	or cre	edit losses:												
Balance at December 31, 2016	\$	1,481	\$	3,096	\$	90	\$	25	\$	71	\$	3	\$	4,766
Charge-offs		(2)		(39)		_		-		_		_		(41)
Recoveries		28		14		_		-		1		_		43
Provision for loan losses		71		(303)		(1)		11		(6)		-		(228)
Balance at March 31, 2017	\$	1,578	\$	2,768	\$	89	\$	36	\$	66	\$	3	\$	4,540
Balance at December 31, 2015	\$	2,300	\$	4,301	\$	48	\$	20	\$	134	\$	_	\$	6,803
Charge-offs		-		(6)		-		-		-		-		(6)
Recoveries		68		18		_		-		2		-		88
Provision for loan losses		(63)		(885)		26		(1)		33		_		(890)
Balance at March 31, 2016	\$	2,305	\$	3,428	\$	74	\$	19	\$	169	\$	-	\$	5,995
Allowance on loans evaluated for i	mnai	irment:												
Individually	\$	39	\$	1,985	\$	9	\$	_	\$	31	\$	_	\$	2,064
Collectively	•	1,539		783		80		36		35		3		2,476
Balance at March 31, 2017	\$	1,578	\$	2,768	\$	89	\$	36	\$	66	\$	3	\$	4,540
Individually	\$	46	\$	2,250	\$	8	\$	_	\$	37	\$	_	\$	2,341
Collectively		1,435		846		82		25		34		3		2,425
Balance at December 31, 2016	\$	1,481	\$	3,096	\$	90	\$	25	\$	71	\$	3	\$	4,766
Recorded investment in loans eval	nater	l for impair	ment											
Individually	S	7,562	\$	9,372	\$	720	\$	_	\$	1.293	\$	_	\$	18,947
Collectively	Ψ	246,883	Ψ	131,138	Ψ	65,790	Ψ	16,069	Ψ	6,690	Ψ	5,863	Ψ	472,433
Balance at March 31, 2017	\$	254,445	\$	140,510	\$	66,510	\$	16,069	\$	7,983	\$	5,863	\$	491,380
Individually	\$	7,998	\$	14,469	\$	745	\$	_	\$	1,384	\$	_	\$	24,596
Collectively	φ	241,073	Ψ	150,869	Ψ	66,083	Ψ	15,852	Ψ	6,185	Ψ	5,891	Ψ	485,953
Balance at December 31, 2016	\$	249,071	\$	165,338	\$	66,828	\$	15,852	\$	7,569	\$	5,891	\$	510,549

<sup>\*</sup>Includes the loan types; Loans to cooperatives, Processing and marketing, and Farm-related business.

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. The following tables present additional information about pre-modification and post-modification outstanding recorded investment and the effects of the modifications that occurred during the periods presented. There were no TDRs that occurred during the three months eneded March 31, 2017.

		Thre	e month	s ended M	arch .	31, 2016						
Outstanding Recorded Investment	erest essions	incipal cessions		ther cessions		Total	Charg	Charge-offs				
Pre-modification:												
Production and intermediate-term	\$ -	\$ 429	\$	_	\$	429						
Total	\$ _	\$ 429	\$	-	\$	429						
Post-modification:												
Production and intermediate-term	\$ _	\$ 429	\$	-	\$	429	\$	-				
Total	\$ -	\$ 429	\$	_	\$	429	\$	_				

Interest concessions may include interest forgiveness and interest deferment. Principal concessions may include principal forgiveness, principal deferment, and maturity extension. Other concessions may include additional compensation received which might be in the form of cash or other assets.

The following table presents outstanding recorded investment for TDRs that occurred during the previous twelve months and for which there was a subsequent payment default during the period. Payment default is defined as a payment that was thirty days or more past due.

	Thr	ree Months E	nded M	Iarch 31,	
Defaulted troubled debt restructurings			2016		
Real estate mortgage	\$	-	\$	82	
Total	\$	-	\$	82	

The following table provides information at period end on outstanding loans restructured in troubled debt restructurings. These loans are included as impaired loans in the impaired loan table:

		Tota	l TDRs		Nonaccrual TDRs						
	Mar	ch 31, 2017	Decer	nber 31, 2016	Mare	ch 31, 2017	Decen	nber 31, 2016			
Real estate mortgage	\$	6,217	\$	6,295	\$	577	\$	388			
Production and intermediate-term		6,658		6,721		1,763		1,767			
Farm related business		720		740		_		_			
Rural residential real estate		451		458		=					
Total Loans	\$	14,046	\$	14,214	\$	2,340	\$	2,155			
Additional commitments to lend	\$	=	\$	=							

The following table presents information as of period end:

	March 31, 2017	
Carrying amount of foreclosed residential real estate properties held as a result of obtaining physical possession	\$ 136	
Recorded investment of consumer mortgage loans secured by residential real estate for which formal foreclosure		
proceedings are in process	\$ 341	

## Note 3 — Investments

## **Investment Securities**

The Association's investments consist primarily of assetbacked securities (ABSs). These ABSs are issued through the Small Business Administration and are guaranteed by the full faith and credit of the United States government. They are held for managing short-term surplus funds and reducing interest rate risk. These securities meet the applicable FCA regulatory guidelines related to government agency guaranteed investments. A summary of the amortized cost and fair value of investment securities held-to-maturity follows:

	March 31, 2017										
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield						
ABSs	\$ 17,811	\$ 324	\$ (21)	\$ 18,114	2.53%						

Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
\$ 19,008	\$ 353	\$ (22)	\$ 19,339	2.33%
	Cost	Amortized Unrealized Gains	Amortized Unrealized Unrealized Cost Gains Unrealized	Amortized Unrealized Unrealized Fair Cost Gains Losses Value

December 31, 2016

A summary of the contractual maturity, amortized cost and estimated fair value of investment securities held-to-maturity follows:

In one year or less After one year through five years After five years through ten years After ten years Total

March 31, 2017										
An	nortized Cost		Fair Value	Weighted Average Yield						
\$	543	\$	541	1.81%						
	10,446		10,626	2.32						
	5,127		5,210	2.81						
	1,695		1,737	3.20						
\$	17.811	\$	18.114	2.53%						

A portion of these investments has contractual maturities in excess of ten years. However, expected maturities for these types of securities can differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

An investment is considered impaired if its fair value is less than its cost. The following tables show the fair value and gross unrealized losses for investments that were in a continuous unrealized loss position aggregated by investment category at each reporting period. A continuous unrealized loss position for an investment is measured from the date the impairment was first identified.

ABSs

	iviai Cii	31, 2017							
Le	ss than	12 Months							
12	Months	or Greater							
Fair	Unrealized	Fair Unrealiz							
Value	Losses	Value	Losses						
\$ 1,469	\$ (4)	\$ 817	\$ (17)						

March 31 2017

December 31, 2016 Less than 12 Months

12 Months or Greater Unrealized Unrealized Fair Value Value Losses \$ 1229 849 (4) (18)

ABSs

The recording of an impairment is predicated on: (1) whether or not management intends to sell the security, (2) whether it is more likely than not that management would be required to sell the security before recovering its costs, and (3) whether management expects to recover the security's entire amortized cost basis (even if there is no intention to sell). If the Association intends to sell the security or it is more likely than not that it would be required to sell the security, the impairment loss equals the full difference between amortized cost and fair value of the security. When the Association does not intend to sell securities in an unrealized loss position and it is not more likely than not that it would be required to sell the securities, other-than-temporary impairment loss is separated into credit loss and non-credit loss. Credit loss is defined as the shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis.

The Association performs periodic credit reviews, including other-than-temporary impairment analyses, on its investment securities portfolio. The objective is to quantify future possible loss of principal or interest due on securities in the portfolio. Factors considered in determining whether an impairment is other-than-temporary include among others: (1) the length of time and the extent to which the fair value is less than cost, (2) adverse conditions specifically related to the industry, (3) geographic area and the condition of the underlying collateral, (4) payment structure of the security, (5) ratings by rating agencies, (6) the credit worthiness of bond insurers, and (7) volatility of the fair value changes.

The Association uses the present value of cash flows expected to be collected from each debt security to determine the amount of credit loss. This technique requires assumptions related to the underlying collateral, including default rates, amount and timing of prepayments, and loss severity. Assumptions can vary widely from security to security and are influenced by such factors as loan interest rate, geographical location of the borrower, borrower characteristics, and collateral type.

Significant inputs used to estimate the amount of credit loss include, but are not limited to, performance indicators of the underlying assets in the security (including default rates, delinquency rates, and percentage of nonperforming assets), loan-to-collateral value ratios, third-party guarantees, current levels of subordination, vintage, geographic concentration, and credit ratings. The Association may obtain assumptions for the default rate, prepayment rate, and loss severity rate from an independent third party, or generate the assumptions internally.

The Association has not recognized any credit losses as any impairments were deemed temporary and resulted from noncredit related factors. The Association has the ability and intent to hold these temporarily impaired investments until a recovery of unrealized losses occurs, which may be at maturity, and at this time expects to collect the full principal amount and interest due on these securities, especially after considering credit enhancements.

Substantially all of these investments were in U. S. government agency securities and the Association expects these securities would not be settled at a price less than their amortized cost. All securities continue to perform at period end.

## Investments in other Farm Credit Institutions

The Association is required to maintain ownership in AgFirst Farm Credit Bank (AgFirst or the Bank) of Class B and Class C stock as determined by the Bank. The Bank may require additional capital contributions to maintain its capital requirements. The Association owned 2.33 percent of the issued stock of the Bank as of March 31, 2017 net of any reciprocal investment. As of that date, the Bank's assets totaled \$31.0 billion and shareholders' equity totaled \$2.3 billion. The Bank's earnings were \$83 million for the first three months of 2017. In addition, the Association held investments of \$640 related to other Farm Credit institutions.

#### Note 4 — Debt

## Notes Payable to AgFirst Farm Credit Bank

The Association's indebtedness to the Bank represents borrowings by the Association to fund its earning assets. This indebtedness is collateralized by a pledge of substantially all of the Association's assets. The contractual terms of the revolving line of credit are contained in the General Financing Agreement (GFA). The GFA also defines Association performance criteria for borrowing from the Bank, which includes borrowing base margin, earnings and capital covenants, among others.

### Note 5 — Members' Equity

## Accumulated Other Comprehensive Income (AOCI)

#### **Employee Benefit Plans:**

Balance at beginning of period Other comprehensive income before reclassifications Amounts reclassified from AOCI Net current period other comprehensive income Balance at end of period Changes in Accumulated Other Comprehensive Income by Component (a)

**Three Months Ended March 31, 2017 2016  **\$ (499)									
2017		2016							
\$ (499)	\$	(488)							
_		=							
 14		12							
\$ (485)	\$	(476)							

## Reclassifications Out of Accumulated Other Comprehensive Income (b)

<u> 1n</u>	ree Months E	naea N	iarch 31,	
	2017		2016	Income Statement Line Item
\$	(14)	\$	(12)	See Note 7.
\$	(14)	\$	(12)	

**Defined Benefit Pension Plans:** Periodic pension costs Net amounts reclassified

- (a) Amounts in parentheses indicate debits to AOCI.
- (b) Amounts in parentheses indicate debits to profit/loss.

## Note 6 — Fair Value Measurement

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability.

Accounting guidance establishes a hierarchy for disclosure of fair value measurements to maximize the use of observable inputs, that is, inputs that reflect the assumptions market participants would use in pricing an asset or liability based on market data obtained from sources independent of the reporting entity. The hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the hierarchy tiers is based upon the lowest level of input that is significant to the fair value measurement.

The classifications within the fair value hierarchy are as follows:

Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 inputs include quoted prices for similar assets and liabilities in active markets; quoted prices in markets that are not active; and inputs that are observable, or can be corroborated, for substantially the full term of the asset or liability.

Level 3 inputs are unobservable and supported by little or no market activity. Valuation is determined using pricing models, discounted cash flow methodologies, or similar techniques, and could include significant management judgment or estimation. Level 3 assets and liabilities also could include instruments whose price has been adjusted based on dealer quoted pricing that is different than the third-party valuation or internal model pricing.

For a complete discussion of the inputs and other assumptions considered in assigning various assets and liabilities to the fair value hierarchy levels, see the latest Annual Report to Shareholders.

There were no Level 3 assets or liabilities measured at fair value on a recurring basis for the periods presented. The Association had no transfers of assets or liabilities into or out of Level 1 or Level 2 during the periods presented.

Fair values are estimated at each period end date for assets and liabilities measured at fair value on a recurring basis. Fair values are estimated at least annually, or when information suggests a significant change in value, for assets measured at fair value on a nonrecurring basis. Other Financial Instruments are not measured at fair value in the statement of financial position, but their fair values are estimated as of each period end date. The following tables summarize the carrying amounts of these assets and liabilities at period end, and their related fair values.

	At or for the Three Months Ended March 31, 2017										
		Total Carrying Amount		Level 1		Level 2		Level 3		Total Fair Value	Fair Value Effects On Earnings
Recurring Measurements											
Assets:											
Assets held in Trust funds	\$	541	\$	541	\$		\$	_	\$	541	
Recurring Assets	\$	541	\$	541	\$	_	\$	_	\$	541	
Liabilities:											
Recurring Liabilities	\$	=	\$	-	\$	-	\$	-	\$	=	
Nonrecurring Measurements											
Assets:											
Impaired loans	\$	16,883	\$	_	\$	-	\$	16,883	\$	16,883	\$ 279
Other property owned		136		_		_		146		146	(2)
Nonrecurring Assets	\$	17,019	\$	_	\$	-	\$	17,029	\$	17,029	\$ 277
Other Financial Instruments											
Assets:											
Cash	\$	79	\$	79	\$	_	\$	-	\$	79	
Investment securities, held-to-maturity		17,811		_		18,114		_		18,114	
Loans		468,601		_		_		462,516		462,516	
Other Financial Assets	\$	486,491	\$	79	\$	18,114	\$	462,516	\$	480,709	
Liabilities:											
Notes payable to AgFirst Farm Credit Bank	\$	407,869	\$	_	\$	_	\$	404,665	\$	404,665	
Other Financial Liabilities	\$	407,869	\$	_	\$	_	\$	404,665	\$	404,665	

	At or for the Year Ended December 31, 2016											
		Total Carrying Amount		Level 1		Level 2		Level 3		Total Fair Value		Fair Value Effects On Earnings
Recurring Measurements												
Assets:												
Assets held in Trust funds	\$	423	\$	423	\$		\$		\$	423		
Recurring Assets	\$	423	\$	423	\$	_	\$	=	\$	423		
Liabilities:												
Recurring Liabilities	\$	_	\$	_	\$	_	\$	_	\$	_		
Nonrecurring Measurements												
Assets:												
Impaired loans	\$	21,219	\$	-	\$	-	\$	21,219	\$	21,219	\$	1,160
Other property owned		216		_				233		233		12
Nonrecurring Assets	\$	21,435	\$	_	\$	_	\$	21,452	\$	21,452	\$	1,172
Other Financial Instruments												
Assets:												
Cash	\$	1,087	\$	1,087	\$	=	\$	_	\$	1,087		
Investment securities, held-to-maturity		19,008		=		19,339		_		19,339		
Loans		483,127		_		_		476,617		476,617		
Other Financial Assets	\$	503,222	\$	1,087	\$	19,339	\$	476,617	\$	497,043		
Liabilities:												
Notes payable to AgFirst Farm Credit Bank	\$	435,590	\$	_	\$	_	\$	432,196	\$	432,196		
Other Financial Liabilities	\$	435,590	\$	_	\$	=	\$	432,196	\$	432,196		

## SENSITIVITY TO CHANGES IN SIGNIFICANT UNOBSERVABLE INPUTS

Discounted cash flow or similar modeling techniques are generally used to determine the recurring fair value measurements for Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the tables that follow. Accordingly,

changes in these unobservable inputs may have a significant impact on fair value.

Certain of these unobservable inputs will (in isolation) have a directionally consistent impact on the fair value of the instrument for a given change in that input. Alternatively, the fair value of the instrument may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset or liability, a change in one input in a certain direction may be offset by an

opposite change in another input having a potentially muted impact to the overall fair value of that particular instrument. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain inputs are interrelated with one another), which may counteract or magnify the fair value impact.

#### Inputs to Valuation Techniques

Management determines the Association's valuation policies and procedures. The Bank performs the majority of the Association's valuations, and its valuation processes are calibrated annually by an independent consultant. The fair value measurements are analyzed on a quarterly basis. For other

valuations, documentation is obtained for third party information, such as pricing, and periodically evaluated alongside internal information and pricing that is available.

Quoted market prices are generally not available for the instruments presented below. Accordingly fair values are based on judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

(	<b>Juantitative Inf</b>	formation	about F	Recurring and	Nonrecurring .	Level 3 Fair	Value Measurements

	Fair Value		Valuation Technique(s)	Unobservable Input	Range
Impaired loans and other property owned	\$	17,029	Appraisal	Income and expense	*
				Comparable sales	*
				Replacement cost	*
				Comparability adjustments	*

<sup>\*</sup> Ranges for this type of input are not useful because each collateral property is unique.

### Information about Other Financial Instrument Fair Value Measurements

	Valuation Technique(s)	Input
Cash	Carrying Value	Par/Principal and appropriate interest yield
Loans	Discounted cash flow	Prepayment forecasts
		Probability of default
		Loss severity
Investment securities, held-to-maturity	Discounted cash flow	Prepayment rates
		Risk adjusted discount rate
Notes payable to AgFirst Farm Credit Bank	Discounted cash flow	Prepayment forecasts
		Probability of default
		Loss severity

## Note 7 — Employee Benefit Plans

The following is a table of retirement and other postretirement benefit expenses for the Association:

Three Months Ended March 31

March 31,			
2017		2016	
\$	228	\$	289
	116		111
	42		61
\$	386	\$	461
	\$	<b>2017</b> \$ 228 116 42	2017 2 \$ 228 \$ 116 42

The following is a table of retirement and other postretirement benefit contributions for the Association:

	Actual YTD Through 3/31/17		Projected Contributions For Remainder of 2017		Projected Total Contributions 2017	
Pension	\$	5	\$	716	\$	721
Other postretirement benefits		42		122		164
Total	\$	47	\$	838	\$	885

Contributions in the above table include allocated estimates of funding for multi-employer plans in which the Association participates. These amounts may change when a total funding amount and allocation is determined by the respective Plan's

Sponsor Committee. Also, market conditions could impact discount rates and return on plan assets which could change contributions necessary before the next plan measurement date of December 31, 2017.

Further details regarding employee benefit plans are contained in the 2016 Annual Report to Shareholders. As of March 31, 2017, the AgFirst Farm Credit Cash Balance Retirement Plan has been terminated and all vested benefits have been distributed to participants.

## Note 8 — Commitments and Contingent Liabilities

From time to time, legal actions are pending against the Association in which claims for money damages are asserted. On at least a quarterly basis, the Association assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. While the outcome of legal proceedings is inherently uncertain, on the basis of information presently available, management, after consultation with legal counsel, is of the opinion that the ultimate liability, if any, from these actions, would not be material in relation to the financial position of the Association. Because it is not probable that the Association will incur a loss

or the loss is not estimable, no liability has been recorded for any claims that may be pending. Note 9 — Subsequent Events The Association evaluated subsequent events and determined there were none requiring disclosure through May 8, 2017, which was the date the financial statements were issued.