

# THIRD QUARTER 2012

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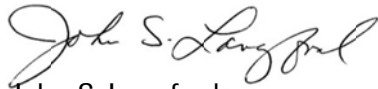
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## CERTIFICATION

The undersigned certify that we have reviewed the September 30, 2012 quarterly report of Farm Credit of Central Florida, ACA, that the report has been prepared under the oversight of the Audit Committee of the Board of Directors and in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.

  
Reginald T. Holt  
Chief Executive Officer

  
D. Scott Fontenot  
Chief Financial Officer

  
John S. Langford  
Chairman of the Audit committee

November 8, 2012

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*Farm Credit of Central Florida, ACA*

# Report on Internal Control Over Financial Reporting

The Association's principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the Association's Consolidated Financial Statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of the Association's principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel. This process provides reasonable assurance regarding the reliability of financial reporting information and the preparation of the Consolidated Financial Statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

Internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Association's assets that could have a material effect on its Consolidated Financial Statements.

The Association's management has completed an assessment of the effectiveness of internal control over financial reporting as of September 30, 2012. In making the assessment, management used the framework in *Internal Control — Integrated Framework*, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Association concluded that as of September 30, 2012, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association determined that there were no material weaknesses in the internal control over financial reporting as of September 30, 2012.



Reginald T. Holt  
Chief Executive Officer



D. Scott Fontenot  
Chief Financial Officer

November 8, 2012

# Management's Discussion and Analysis of Financial Condition and Results of Operations

(dollars in thousands)

The following commentary reviews the financial condition and results of operations of Farm Credit of Central Florida, ACA, (Association) for the period ended September 30, 2012. These comments should be read in conjunction with the accompanying financial statements, notes to the financial statements and the 2011 Annual Report of the Association. The accompanying consolidated financial statements were prepared under the oversight of the Audit Committee of the Board of Directors.

## LOAN PORTFOLIO

The Association provides funds to farmers, rural homeowners and farm-related businesses for financing of short and intermediate-term loans and long-term real estate mortgage loans. The Association's loan portfolio is diversified over a range of agricultural commodities in our region, including horticulture, fruits/vegetables, citrus, and cattle. Farm size varies and many of the borrowers in the region have diversified farming operations. This factor, along with the numerous opportunities for non-farm income in the area, reduces the level of dependency on a given commodity.

### September 30, 2012 compared to December 31, 2011

Loan volume of the Association as of September 30, 2012, was \$324,935, a decrease of \$17,411 as compared to \$342,346 at December 31, 2011. Net loans outstanding at September 30, 2012, were \$313,825 as compared to \$332,188 at December 31, 2011. The Association has investment securities that are classified as held to maturity in the amount of \$49,745 at September 30, 2012, as compared to \$47,285 at December 31, 2011. Net loans and investment securities accounted for 93.99 percent of total assets at September 30, 2012, as compared to 93.37 percent of total assets at December 31, 2011.

The Association's total servicing portfolio has decreased to \$820,155 as compared to \$881,718 at December 31, 2011, due to large corporate customers lowering their commitment lines coupled by flat lending activity to other existing corporate and commercial customers as well as annual expirations of seasonal lines of credit which should be reactivated over the next few months. The decrease in net loan volume is primarily due to seasonal lending. The short-term portfolio, which is heavily influenced by operating loans, normally reaches a peak balance between October and December and declines

between January and June as strawberry and other winter vegetable growers pay down their loans using proceeds from the sale of their crops. The result of this normal seasonal lending activity causes net loan volume to decrease on revolving credit lines. Due to internal hold limits on individual credits and/or commodities and capital and growth management initiatives, more loan volume has been sold through loan participations to various AgFirst participation pools resulting in participation sold volume to be increased.

## ASSET QUALITY AND LOAN LOSS RESERVES

There is an inherent risk in the extension of any type of credit. Portfolio credit quality has declined as compared to year end as a result of recent movement on a number of loans moving from OAEM to Substandard-Viable. Acceptable and OAEM credit quality as a percentage of total loan portfolio was 84.84% as of September 30, 2012, compared to 86.04% at December 31, 2011 and 86.32% at September 30, 2011. Even with the decline in overall credit quality, nonaccrual loan volume was \$13,722 at September 30, 2012, compared to \$18,815 at December 31, 2011 and \$19,092 at September 30, 2011, a decrease of \$5,093 and a decrease of \$5,370, respectively. The majority of the loan assets in nonaccrual are in the nursery, citrus and cattle industries.

Association management maintains an allowance for loan losses in an amount considered sufficient to absorb possible losses in the loan portfolio based on current and expected future conditions. The allowance for loan losses at September 30, 2012, was \$11,110 compared to \$10,158 at December 31, 2011, and \$6,035 at September 30, 2011, and is considered by management to be adequate to cover possible losses. The allowance for loan loss is broken down between specific reserves assigned to an individual loan and general reserves which are available for the possible losses within the entire portfolio. The current allowance for loan loss at September 30, 2012, contains \$6,063 in specific reserves and \$5,047 in general reserves. The following outlines the allowance for loan loss activity as of September 30, 2012.

<b>Allowance for Loan Losses Activity:</b>	<b>YTD 2012</b>
Balance at beginning of period	\$ 10,158
Charge-offs	(841)
Recoveries	148
Provisions/(Reversals)-General	(625)
Provisions/(Reversals)-Specifics	2,270
Balance at end of period	<u>\$ 11,110</u>

The increase in allowance for loan losses compared to December 2011 was a direct result of the increased provisions and charge-offs during 2012 within the citrus, nursery and real estate portfolios as well as the increase in Substandard-Viable accounts. Chargeoffs are funded through an increase in the provision for loan losses.

## RESULTS OF OPERATIONS

### For the three months ended September 30, 2012

Net income for the three months ended September 30, 2012, totaled \$380, as compared to \$(1,001) for the same period in 2011. The increase of \$1,381 for the period is associated directly with lower provisions for loan losses and less losses on other property owned as compared to same period prior year.

Net interest income increased \$114 for the three months ended September 30, 2012, as compared to the same period in 2011. The primary reason for the increase is the improved earning spreads associated with the net loan assets as well as improved interest income from nonaccrual assets as compared to the same time last year. Net interest income for the three months ending September 30, 2012, is shown in the following table:

Net Interest Income	For the three months ended September 30,			
	2012	2011	\$ change	% change
Investment Interest Income	\$ 235	\$ 251	\$ (16)	(6.37) %
Loan Interest Income	3,904	4,060	(156)	(3.84)
Total Interest Income	4,139	4,311	(172)	(3.99)
Total Interest Expense	1,509	1,795	(286)	(15.93)
Net Interest Income	\$ 2,630	\$ 2,516	\$ 114	4.53 %

Provisions for loan losses for the quarter totaled \$215, as compared to \$1,121 for the same period last year. The decrease in provisions was due mostly to the decrease in both specific and general reserves which is a result of the decline in nonaccrual loan volume and accruing loan volume, respectively. Provisions for loan losses for the three months ending September 30, 2012 are shown in the following table:

Provisions for Loan Losses	For the three months ended September 30,			
	2012	2011	\$ change	% change
General Reserves	\$ (17)	\$ 177	\$ (194)	(109.6)
Specific Reserves	232	944	(712)	(75.42)
Total Provisions/(Reversals)	\$ 215	\$ 1,121	\$ (906)	(80.82)

Noninterest income for the three months ended September 30, 2012, totaled \$88, as compared to \$(379) for the same period of 2011, an increase of \$467. The increase is primarily the result of decreased losses from sales of other property owned. The sales of OPO have generated a loss of \$805, as compared to a loss of \$1,415 for the same period in 2011. OPO losses are made up of expenses of holding the asset as well as write-downs of the asset due to lower market values for the properties and additional losses taken at the time of the sale of the asset. Noninterest income for the three months ending September 30, 2012, is shown in the following table:

Noninterest Income	For the three months ended September 30,			
	2012	2011	\$ change	% change
Loan fees	\$ 231	\$ 205	\$ 26	12.68 %
Fees for financially related services	45	42	3	7.14
Equity in earnings from other				
Farm Credit Institutions	553	776	(223)	(28.74)
Gains (losses) on other property owned, net	(805)	(1,415)	610	43.11
Gains (losses) on sales of rural home loans, net	57	23	34	147.83
Insurance Fund refund	-	-	-	-
Other noninterest income	7	(10)	17	170.00
Total noninterest income	\$ 88	\$ (379)	\$ 467	123.22 %

Noninterest expense for the three months ended September 30, 2012, increased \$106 compared to the same period of 2011. The primary reason for the increase was the increase in Salary and Employee Benefits as compared to prior period. During the third quarter of 2012, the Association booked a quarterly corporate bonus plan accrual in the amount of \$196 thousand as compared to no accrual during the third quarter of 2011. As a result, Salary and Employee Benefits are up 12.13% from same period prior year. Noninterest expense for the three months ending September 30, 2012 is shown in the following table:

Noninterest Expense	For the three months ended September 30,			
	2012	2011	\$ change	% change
Salary and employee benefits	\$ 1,534	\$ 1,368	\$ 166	12.13 %
Occupancy and equipment	162	174	(12)	(6.90)
Insurance Fund Premium	36	48	(12)	(25.00)
Other operating expenses	391	427	(36)	(8.43)
Total noninterest expense	\$ 2,123	\$ 2,017	\$ 106	5.26 %

### For the nine months ended September 30, 2012

Net income for the nine months ended September 30, 2012, totaled \$2,844 as compared to \$(2,218) for the same period in 2011. The increase of \$5,062 for the period is associated with lower provisions for loan losses and less losses on other property owned as compared to the same period prior year.

Net interest income increased \$433 for the nine months ended September 30, 2012, as compared to the same period in 2011. The primary reason for the increase is improved earning spreads associated with the net loan assets coupled with the decrease in non-performing assets. Net interest income for the nine months ending September 30, 2012, is shown in the following table:

Net Interest Income	For the nine months ended September 30,			
	2012	2011	\$ change	% change
Investment Interest Income	\$ 797	\$ 702	\$ 95	13.53
Loan Interest Income	11,819	12,489	(670)	(5.36)
Total Interest Income	12,616	13,191	(575)	(4.36)
Total Interest Expense	4,746	5,754	(1,008)	(17.52)
Net Interest Income	\$ 7,870	\$ 7,437	\$ 433	5.82

The effects of changes in average volume and interest rates on net interest income over the past nine months are presented in the following table:

**Change in Net Interest Income:**

	Volume	Rate	Non-accrual	Amortization	Total
	<i>(dollars in thousands)</i>				
Change in NII	\$ (16)	\$ 306	190	\$ (47)	\$ 433

Provisions for loan losses for the year totaled \$1,645, as compared to \$5,402 for the same period last year. The decrease in provisions was due mostly to the decrease in nonaccrual loan volumes. Provisions for loan losses for the nine months ending September 30, 2011, are shown in the following table:

Provisions for Loan Losses	For the nine months ended September 30,			
	2012	2011	\$ change	% change
General Reserves	\$ (625)	\$ 970	\$ (1,595)	(164.43)
Specific Reserves	2,270	4,432	(2,162)	(48.78)
Total Provisions/(Reversals)	\$ 1,645	\$ 5,402	\$ (3,757)	(69.55)

Noninterest income for the nine months ended September 30, 2012, totaled \$2,909, as compared to \$1,818 for the same period of 2011, an increase of \$1,091. The increase is primarily the result of the decreased losses on other property owned and the refund from the Farm Credit System Insurance Fund. Losses on OPO decreased by \$1,006 for the nine months ending September 30, 2012, as compared to the same period in 2011. The losses are made up of expenses of holding the OPO asset as well as write-downs of the asset due to lower market values for the properties and additional losses taken at the time of the sale of the asset. During the second quarter of 2012, the Association recorded \$379 of insurance premium refunds from the Farm Credit System Insurance Corporation (FCSIC), which insures the system's debt obligations. These

payments are nonrecurring and resulted from the assets of the Farm Credit Insurance Fund exceeding the secure base amount as defined by the Farm Credit Act. During the second quarter of 2012, the Association received a \$258 Special Patronage payment from AgFirst. Noninterest income for the nine months ending September 30, 2012, is shown in the following table:

Noninterest Income	For the nine months ended September 30,			
	2012	2011	\$ change	% change
Loan fees	\$ 394	\$ 415	\$ (21)	(5.06)
Fees for financially related services	85	132	(47)	(35.61)
Equity in earnings from other	3,017	3,327	(310)	(9.32)
Farm Credit Institutions				
Gains (losses) on other property owned, net	(1,138)	(2,144)	1,006	46.92
Gains (losses) on sales of rural home loans, net	126	54	72	133.33
Insurance Fund Refund	379	-	379	100.00
Other noninterest income	46	34	12	35.29
Total noninterest income	\$ 2,909	\$ 1,818	\$ 1,091	60.01

Noninterest expense for the nine months ended September 30, 2012, increased \$219 compared to the same period of 2011.

The primary reasons for the increase were an increase in Salary and Employee Benefits and Other Operating Expenses as compared to the prior period. During 2012, the Association has booked a corporate bonus plan accrual in the amount of \$196 thousand as compared to no accrual in the period prior year. As a result, Salary and Employee Benefits are up 7.82% from same period prior year. The decrease in Insurance Fund premiums is a result of decreased premium costs and decreased volumes in performing assets. Noninterest expense for the nine months ending September 30, 2012, is shown in the following table:

Noninterest Expense	For the nine months ended September 30,			
	2012	2011	\$ change	% change
Salary and employee benefits	\$ 4,439	\$ 4,117	\$ 322	7.82
Occupancy and equipment	488	520	(32)	(6.15)
Insurance Fund Premium	113	150	(37)	(24.67)
Other operating expenses	1,250	1,284	(34)	(2.65)
Total noninterest expense	\$ 6,290	\$ 6,071	\$ 219	3.60

**FUNDING SOURCES**

The principal source of funds for the Association is the borrowing relationship established with the Bank through a General Financing Agreement. The General Financing Agreement utilizes the Association's credit and fiscal performance as criteria for establishing a line of credit on which the Association may draw funds. The funds are advanced by the Bank to the Association in the form of notes

payable. The notes payable are segmented into variable rate and fixed rate sections. The variable rate note is utilized by the Association to fund variable rate loan advances and operating funds requirements. The fixed rate note is used specifically to fund fixed rate loan advances made by the Association. The total notes payable to the Bank at September 30, 2012, was \$306,843 as compared to \$329,555 at December 31, 2011. The decrease is attributable to pay downs on loans received during the normal course of business being greater than borrowings to fund new loan advances. See Note 5 in the Notes to the Consolidated Financial Statements for additional information on the status of compliance with covenants under the General Financing Agreement.

## **CAPITAL RESOURCES**

Total members' equity at September 30, 2012, increased to \$74,580 from the December 31, 2011, total of \$71,802. The increase is primarily attributed to the increase in unallocated surplus resulting from the increased net income.

Total capital stock and participation certificates were \$963 on September 30, 2012, compared to \$1,020 on December 31, 2011. This decrease is attributed to the retirement of stock and participation certificates on loans liquidated in the normal course of business.

Farm Credit Administration regulations require all Farm Credit institutions to maintain minimum permanent capital, total surplus and core surplus ratios. These ratios are calculated by dividing the Association's permanent capital, total surplus and core surplus as defined in FCA regulations, by a risk-adjusted asset base. As of September 30, 2012, the Association's total surplus ratio and core surplus ratio were 19.84 percent and 17.27 percent, respectively, and the permanent capital ratio was 20.15 percent. All three ratios were well above the minimum regulatory ratios of 7.00 percent for permanent capital and total surplus ratios and 3.50 percent for the core surplus ratio.

## **REGULATORY MATTERS**

For the nine months ended September 30, 2012, the FCA took no enforcement action against the Association.

## **RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS**

Please refer to Note 1, "*Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements*", in the Notes to the Financial Statements, and the 2011 Annual Report to Shareholders for recently issued accounting pronouncements.

**NOTE:** Shareholder investment in the Association could be affected by the financial condition and results of operations of AgFirst Farm Credit Bank. Copies of AgFirst's annual and quarterly reports are available upon request free of charge by calling 1-800-845-1745, ext. 2832, or writing Susanne Caughman, AgFirst Farm Credit Bank, P.O. Box 1499, Columbia, SC 29202. Information concerning AgFirst Farm Credit Bank can also be obtained at their website, [www.agfirst.com](http://www.agfirst.com). Copies of the Association's annual and quarterly reports are also available upon request free of charge by calling 1-800-533-2773, or writing D. Scott Fontenot, CFO, Farm Credit of Central Florida, ACA, P. O. Box 8009, Lakeland, FL 33802, or accessing the website, [www.farmcreditcfl.com](http://www.farmcreditcfl.com). The Association prepares a quarterly report within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the institution.

# Farm Credit Of Central Florida, ACA

## Consolidated Balance Sheets

<i>(dollars in thousands)</i>	<b>September 30, 2012</b> <i>(unaudited)</i>	<b>December 31, 2011</b> <i>(audited)</i>
<b>Assets</b>		
Cash	\$ 33	\$ 512
Investment securities:		
Held to maturity (fair value of \$50,848 and \$48,038 respectively)	49,745	47,285
Loans	324,935	342,346
Less: allowance for loan losses	11,110	10,158
Net loans	313,825	332,188
Accrued interest receivable	1,845	1,614
Investments in other Farm Credit institutions	10,592	11,665
Premises and equipment, net	711	747
Other property owned	3,490	3,394
Due from AgFirst Farm Credit Bank	2,748	4,643
Other assets	3,806	4,364
Total assets	<u>\$ 386,795</u>	<u>\$ 406,412</u>
<b>Liabilities</b>		
Notes payable to AgFirst Farm Credit Bank	\$ 306,843	\$ 329,555
Accrued interest payable	495	574
Patronage refunds payable	23	26
Other liabilities	4,854	4,455
Total liabilities	<u>312,215</u>	<u>334,610</u>
Commitments and contingencies		
<b>Members' Equity</b>		
Protected borrower stock	2	6
Capital stock and participation certificates	963	1,020
Retained earnings		
Allocated	33,183	33,183
Unallocated	40,430	37,586
Accumulated other comprehensive income	2	7
Total members' equity	<u>74,580</u>	<u>71,802</u>
Total liabilities and members' equity	<u>\$ 386,795</u>	<u>\$ 406,412</u>

*The accompanying notes are an integral part of these financial statements.*

Farm Credit Of Central Florida, ACA

# Consolidated Statements of Operations

*(unaudited)*

<i>(dollars in thousands)</i>	<b>For the three months ended September 30,</b>		<b>For the nine months ended September 30,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
<b>Interest Income</b>				
Investment securities	\$ 235	\$ 251	\$ 797	\$ 702
Loans	3,904	4,060	11,819	12,489
Total interest income	4,139	4,311	12,616	13,191
<b>Interest Expense</b>				
Notes payable to AgFirst Farm Credit Bank	1,509	1,795	4,746	5,754
Net interest income	2,630	2,516	7,870	7,437
Provision for loan losses	215	1,121	1,645	5,402
Net interest income after provision for loan losses	2,415	1,395	6,225	2,035
<b>Noninterest Income</b>				
Loan fees	231	205	394	415
Fees for financially related services	45	42	85	132
Patronage refunds from other Farm Credit institutions	553	776	3,017	3,327
Gains (losses) on other property owned, net	(805)	(1,415)	(1,138)	(2,144)
Gains (losses) on sales of rural home loans, net	57	23	126	54
Insurance Fund refunds	—	—	379	—
Other noninterest income (loss)	7	(10)	46	34
Total noninterest income (loss)	88	(379)	2,909	1,818
<b>Noninterest Expense</b>				
Salaries and employee benefits	1,534	1,368	4,439	4,117
Occupancy and equipment	162	174	488	520
Insurance Fund premiums	36	48	113	150
Other operating expenses	391	427	1,250	1,284
Total noninterest expense	2,123	2,017	6,290	6,071
Net income (loss)	\$ 380	\$ (1,001)	\$ 2,844	\$ (2,218)

*The accompanying notes are an integral part of these financial statements.*



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Farm Credit Of Central Florida, ACA  
**Consolidated Statements of  
 Comprehensive Income (Loss)**

*(unaudited)*

<i>(dollars in thousands)</i>	<b>For the three months ended September 30,</b>		<b>For the nine months ended September 30,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Net income (loss)	\$ 380	\$ (1,001)	\$ 2,844	\$ (2,218)
<b>Other comprehensive income net of tax</b>				
Employee benefit plans adjustments	—	—	(5)	(4)
Comprehensive income (loss)	\$ 380	\$ (1,001)	\$ 2,839	\$ (2,222)

*The accompanying notes are an integral part of these financial statements.*

Farm Credit Of Central Florida, ACA

# Consolidated Statements of Changes in Members' Equity

*(unaudited)*

*(dollars in thousands)*

	Protected Borrower Stock	Capital Stock and Participation Certificates	Retained Earnings		Accumulated Other Comprehensive Income	Total Members' Equity
			Allocated	Unallocated		
Balance at December 31, 2010	\$ 19	\$ 1,110	\$ 33,183	\$ 43,153	\$ 19	\$ 77,484
Comprehensive income (loss)				(2,218)	(4)	(2,222)
Protected borrower stock retired	(13)					(13)
Capital stock/participation certificates issued/(retired), net		(70)				(70)
Balance at September 30, 2011	\$ 6	\$ 1,040	\$ 33,183	\$ 40,935	\$ 15	\$ 75,179
Balance at December 31, 2011	\$ 6	\$ 1,020	\$ 33,183	\$ 37,586	\$ 7	\$ 71,802
Comprehensive income				2,844	(5)	2,839
Protected borrower stock retired	(4)					(4)
Capital stock/participation certificates issued/(retired), net		(57)				(57)
Balance at September 30, 2012	\$ 2	\$ 963	\$ 33,183	\$ 40,430	\$ 2	\$ 74,580

*The accompanying notes are an integral part of these financial statements.*

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*Farm Credit of Central Florida, ACA*

# Notes to the Consolidated Financial Statements

*(dollars in thousands, except as noted)  
(unaudited)*

## **NOTE 1 – ORGANIZATION, SIGNIFICANT ACCOUNTING POLICIES, AND RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS**

The accompanying financial statements include the accounts of Farm Credit of Central Florida, ACA (the Association). A description of the organization and operations of the Association, the significant accounting policies followed, and the financial condition and results of operations as of and for the year ended December 31, 2011, are contained in the 2011 Annual Report to Shareholders. These unaudited third quarter 2012 consolidated financial statements should be read in conjunction with the 2011 Annual Report to Shareholders.

The accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with generally accepted accounting principles (GAAP) and prevailing practices within the banking industry. The results for the nine months ended September 30, 2012, are not necessarily indicative of the results to be expected for the year ending December 31, 2012.

Certain amounts in the prior period's consolidated financial statements may have been reclassified to conform to the current period's consolidated financial statement presentation. Such reclassifications had no effect on the prior period net income or total capital as previously reported.

The Association maintains an allowance for loan losses in accordance with GAAP. The loan portfolio is reviewed quarterly to determine the adequacy of the allowance for losses. As of September 30, 2012, the allowance for losses is adequate in management's opinion to provide for possible losses on existing loans.

### **Recently Issued Accounting Pronouncements**

In June 2011, the Financial Accounting Standards Board (FASB) issued ASU 2011-05, "Comprehensive Income (Topic 220): Presentation of Comprehensive Income." This amendment is intended to increase the prominence of other comprehensive income in financial statements. The current option that permits the presentation of other comprehensive income in the statement of changes in equity was eliminated. The main provisions of the guidance provides that an entity that reports items of other comprehensive income has the option to present comprehensive income in either one or two consecutive financial statements: (1) A single statement must present the components of net income and total net income, the

components of other comprehensive income and total other comprehensive income, and a total for comprehensive income; (2) In a two-statement approach, an entity must present the components of net income and total net income in the first statement. That statement must be immediately followed by a financial statement that presents the components of other comprehensive income, a total for other comprehensive income, and a total for comprehensive income. With either approach, an entity is required to present reclassification adjustments for items reclassified from other comprehensive income to net income in the statement(s). This guidance is to be applied retrospectively. For public entities, it is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The adoption of this guidance did not impact the Association's financial condition or results of operations, but resulted in changes to the presentation of comprehensive income. In December 2011, the FASB issued guidance (ASU 2011-12; Topic 220) to defer the new requirement to present components of accumulated other comprehensive income reclassified as components of net income on the face of the financial statements. All other requirements in the guidance for comprehensive income were required to be adopted as set forth in the June 2011 guidance. The deferral is effective at the same time the new standard on comprehensive income is adopted.

In May 2011, the FASB issued ASU 2011-04, "Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurements and Disclosure Requirements in U.S. GAAP and IFRSs." The amendments change the wording used to describe the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. The amendments include the following: (1) Application of the highest and best use and valuation premise is only relevant when measuring the fair value of nonfinancial assets (does not apply to financial assets and liabilities); (2) Aligns the fair value measurement of instruments classified within an entity's shareholders' equity with the guidance for liabilities. As a result, an entity should measure the fair value of its own equity instruments from the perspective of a market participant that holds the instruments as assets; (3) Clarifies that a reporting entity should disclose quantitative information about the unobservable inputs used in a fair value measurement that is categorized within Level 3 of the fair value hierarchy; (4) An exception to the requirement for measuring fair value when a reporting entity manages its financial instruments on the basis of its net exposure, rather than its gross exposure, to those risks; (5) Clarifies that the application of premiums and discounts in a fair value measurement is

related to the unit of account for the asset or liability being measured at fair value. Premiums or discounts related to size as a characteristic of the entity's holding (that is, a blockage factor) instead of as a characteristic of the asset or liability (for example, a control premium), are not permitted. A fair value measurement that is not a Level 1 measurement may include premiums or discounts other than blockage factors when market participants would incorporate the premium or discount into the measurement at the level of the unit of account specified in other guidance; (6) Expansion of the disclosures about fair value measurements. The most significant change will require entities, for their recurring Level 3 fair value measurements, to disclose quantitative information about unobservable inputs used, a description of the valuation processes used by the entity, and a qualitative discussion about the sensitivity of the measurements. New disclosures are required about the use of a nonfinancial asset measured or disclosed at fair value if its use differs from its highest and best use. In addition, entities must report the level in the fair value hierarchy of assets and liabilities not recorded at fair value but where fair value is disclosed. The amendments are to be applied prospectively. The amendments are effective during interim and annual periods beginning after December 15, 2011. Early application is not permitted. The adoption of this guidance did not impact the Association's financial condition or results of operations, but resulted in significant additional disclosures.

In April 2011, the FASB issued ASU 2011-02, "Receivables (Topic 310): A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring," which provides for clarification on whether a restructuring constitutes a troubled debt restructuring (TDR). In evaluating whether a restructuring is a TDR, a creditor must separately conclude that both of the following exists: (1) the restructuring constitutes a concession, and (2) the debtor is experiencing financial difficulties. The guidance is effective for nonpublic entities, for annual periods ending on or after December 15, 2012, including interim periods within those annual periods. The guidance should be applied retrospectively to the beginning of the annual period of adoption. The new disclosures about TDR activity required by the guidance on "Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses," as discussed below, are effective for annual reporting periods ending after December 15, 2011.

In January 2011, the FASB issued ASU 2011-01, "Receivables (Topic 310): Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings." This amendment temporarily delayed the effective date of the disclosures about TDRs required by the guidance previously issued on "Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses." The effective date of the new disclosures about TDRs coincides with the guidance for determining what constitutes a TDR as described above. The adoption of this guidance had no material impact on the

Association's financial condition and results of operations but resulted in significant additional disclosures.

Other recently issued accounting pronouncements are discussed in the 2011 Annual Report to Shareholders.

## NOTE 2 — INVESTMENT SECURITIES

A summary of the amortized cost and fair value of investment securities held-to-maturity at September 30, 2012 and December 31, 2011 follows:

	September 30, 2012				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
Asset-backed securities	\$ 49,745	\$ 1,150	\$ (47)	\$ 50,848	2.02%

	December 31, 2011				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
Asset-backed securities	\$ 47,285	\$ 782	\$ (29)	\$ 48,038	2.01%

A summary of the contractual maturity, amortized cost and estimated fair value of investment securities held-to-maturity at September 30, 2012 follows:

	Amortized Cost	Fair Value	Weighted Average Yield
In one year or less	\$ 23	\$ 23	2.90%
After one year through five years	2,201	2,200	2.03
After five years through ten years	22,443	22,996	2.15
After ten years	25,078	25,629	1.89
Total	\$ 49,745	\$ 50,848	2.02%

The Association's investments consist of asset-backed securities (ABSs). These ABSs are rated AAA and they are guaranteed by the full faith and credit of the United States government. ABSs are held for managing short-term surplus funds and reducing interest rate risk. These securities must meet the applicable Farm Credit Administration (FCA) regulatory guidelines, which require these securities to be high quality, senior class, and rated AAA at the time of purchase. To achieve the ratings, these securities have a guarantee of timely payment of principal and interest or credit enhancement achieved through over collateralization and the priority of payments of senior classes over junior classes. The FCA considers an asset-backed security investment ineligible if it falls below the AAA credit rating criteria and requires System institutions to divest of such an investment unless approval is granted to continue to hold by the FCA. All of the Association's asset-backed securities at September 30, 2012 are considered eligible under FCA regulatory guidelines.

An investment is considered impaired if its fair value is less than its cost. A continuous unrealized loss position for an investment is based on the date the impairment was first identified. The following table shows the fair value and gross

unrealized losses for investments that have been in a continuous unrealized loss position aggregated by investment category at September 30, 2012 and December 31, 2011.

	September 30, 2012			
	Less than 12 Months		Greater than 12 Months	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Asset-backed securities	\$ 1,482	\$ (24)	\$ 726	\$ (23)

	December 31, 2011			
	Less than 12 Months		Greater than 12 Months	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Asset-backed securities	\$ -	\$ -	\$ 853	\$ (29)

The Association performs periodic credit reviews, including other-than-temporary impairment analyses, on its investment securities portfolio. The objective is to quantify any future possible loss of principal or interest due on each security identified for additional analysis. Factors considered in determining whether an impairment is other-than-temporary

include among others as applicable: 1) the length of time and the extent to which the fair value is less than cost, 2) adverse conditions specifically related to the industry, 3) geographic area and the condition of the underlying collateral, 4) payment structure of the security, 5) ratings by rating agencies, 6) the credit worthiness of bond insurers, and 7) volatility of the fair value changes.

Based on the results of all analyses, the Association has not recognized any other-than-temporary impairment as the unrealized losses resulted primarily from non-credit related factors. The Association has the ability and intent to hold these investments until a recovery of unrealized losses occurs, which may be at maturity, and at this time expects to collect the full principal amount and interest due on these securities, especially after considering credit enhancements. The Association does not intend to sell these investments and it is not more likely than not that the Association would be required to sell these investments before recovering its costs. Substantially all of these investments were in U. S. government agency securities and the Association expects these securities would not be settled at a price less than their amortized cost. All securities continue to perform.

### NOTE 3 – LOANS AND ALLOWANCE FOR LOAN LOSSES

A summary of loans outstanding at period end were as follows:

	September 30, 2012	December 31, 2011
Real estate mortgage	\$ 134,379	\$ 130,026
Production and intermediate-term Agribusiness	144,864	158,080
Loans to cooperatives	11,027	14,575
Processing and marketing	4,471	5,634
Farm-related business	11,168	13,441
Total agribusiness	26,666	33,650
Energy	2,479	2,736
Rural residential real estate	16,547	17,854
Total Loans	\$ 324,935	\$ 342,346

The Association may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, and comply with Farm Credit Administration regulations. Participation loan balances at period end were as follows:

	September 30, 2012							
	Within AgFirst District		Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 2,097	\$ 56,508	\$ -	\$ -	\$ -	\$ -	\$ 2,097	\$ 56,508
Production and intermediate-term Agribusiness	18,405	138,691	-	-	-	-	18,405	138,691
Loans to cooperatives	-	2,198	-	-	-	-	-	2,198
Processing and marketing	72	-	-	-	-	-	72	-
Farm-related business	-	2,219	-	-	-	-	-	2,219
Total agribusiness	72	4,417	-	-	-	-	72	4,417
Energy	2,479	-	-	-	-	-	2,479	-
Total	\$ 23,053	\$ 199,616	\$ -	\$ -	\$ -	\$ -	\$ 23,053	\$ 199,616

**December 31, 2011**

	Within AgFirst District		Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ -	\$ 67,075	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 67,075
Production and intermediate-term	19,680	237,464	-	-	-	-	19,680	237,464
Agribusiness								
Loans to cooperatives	205	8,196	-	-	-	-	205	8,196
Processing and marketing	282	3,084	-	-	-	-	282	3,084
Farm-related business	-	2,705	-	-	-	-	-	2,705
Total agribusiness	487	13,985	-	-	-	-	487	13,985
Energy	2,736	-	-	-	-	-	2,736	-
Total	\$ 22,903	\$ 318,524	\$ -	\$ -	\$ -	\$ -	\$ 22,903	\$ 318,524

Significant sources of liquidity for the Association are the repayments and maturities of loans. The following table presents the contractual maturity distribution of loans by loan type at September 30, 2012 and indicates that approximately 22.81 percent of loans had maturities of less than one year:

	Due less than 1 year	Due 1 Through 5 years	Due after 5 years	Total
Real estate mortgage	\$ 14,336	\$ 50,162	\$ 69,881	\$ 134,379
Production and intermediate-term	53,138	58,890	32,836	144,864
Agribusiness				
Loans to cooperatives	1,062	5,566	4,399	11,027
Processing and marketing	295	2,407	1,769	4,471
Farm-related business	589	6,817	3,762	11,168
Total agribusiness	1,946	14,790	9,930	26,666
Energy	2,479	-	-	2,479
Rural residential real estate	2,228	4,897	9,422	16,547
Total Loans	\$ 74,127	\$ 128,739	\$ 122,069	\$ 324,935

The following table shows loans and related accrued interest classified under the Farm Credit Administration Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type.

	September 30, 2012	December 31, 2011		September 30, 2012	December 31, 2011
<b>Real estate mortgage:</b>			<b>Farm-related business:</b>		
Acceptable	79.72%	78.37%	Acceptable	100.00%	99.98%
OAEM	3.94	5.88	OAEM	-	0.01
Substandard/doubtful/loss	16.34	15.75	Substandard/doubtful/loss	-	0.01
	100.00%	100.00%		100.00%	100.00%
<b>Production and intermediate-term:</b>			<b>Total agribusiness:</b>		
Acceptable	72.88%	72.27%	Acceptable	98.36%	98.66%
OAEM	10.83	12.93	OAEM	1.64	1.34
Substandard/doubtful/loss	16.29	14.80	Substandard/doubtful/loss	-	-
	100.00%	100.00%		100.00%	100.00%
<b>Agribusiness:</b>			<b>Energy and water/waste disposal:</b>		
<b>Loans to cooperatives:</b>			Acceptable	100.00%	100.00%
Acceptable	96.04%	96.92%	OAEM	-	-
OAEM	3.96	3.08	Substandard/doubtful/loss	-	-
Substandard/doubtful/loss	-	-		100.00%	100.00%
	100.00%	100.00%	<b>Rural residential real estate:</b>		
<b>Processing and marketing:</b>			Acceptable	69.88%	71.15%
Acceptable	100.00%	100.00%	OAEM	7.67	6.96
OAEM	-	-	Substandard/doubtful/loss	22.45	21.89
Substandard/doubtful/loss	-	-		100.00%	100.00%
	100.00%	100.00%	<b>Total Loans:</b>		
			Acceptable	77.85%	77.35%
			OAEM	6.99	8.69
			Substandard/doubtful/loss	15.16	13.96
				100.00%	100.00%

The following tables provide an aging analysis of past due loans and related accrued interest.

September 30, 2012							
	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment 90 Days or More Past Due and Accruing Interest	
Real estate mortgage	\$ 1,915	\$ 3,451	\$ 5,366	129,663	\$ 135,029	\$ -	-
Production and intermediate-term Agribusiness	219	2,912	3,131	142,405	145,536	-	-
Loans to cooperatives	-	-	-	11,101	11,101	-	-
Processing and marketing	-	-	-	4,494	4,494	-	-
Farm-related business	-	-	-	11,214	11,214	-	-
Total agribusiness	-	-	-	26,809	26,809	-	-
Energy and water/waste disposal	-	-	-	2,479	2,479	-	-
Rural residential real estate	449	1,176	1,625	15,006	16,631	-	-
Total	\$ 2,583	\$ 7,539	\$ 10,122	\$ 316,362	\$ 326,484	\$ -	-

December 31, 2011							
	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment 90 Days or More Past Due and Accruing Interest	
Real estate mortgage	\$ 1,019	\$ 6,141	\$ 7,160	\$ 123,397	\$ 130,557	\$ -	-
Production and intermediate-term Agribusiness	171	6,273	6,444	152,172	158,616	-	-
Loans to cooperatives	-	-	-	14,666	14,666	-	-
Processing and marketing	-	-	-	5,662	5,662	-	-
Farm-related business	-	-	-	13,517	13,517	-	-
Total agribusiness	-	-	-	33,845	33,845	-	-
Energy and water/waste disposal	-	-	-	2,736	2,736	-	-
Rural residential real estate	1,114	473	1,587	16,343	17,930	-	-
Total	\$ 2,304	\$ 12,887	\$ 15,191	\$ 328,493	\$ 343,684	\$ -	-

The recorded investment in a receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment.

Nonperforming assets (including related accrued interest) and related credit quality statistics at period end were as follows:

	September 30, 2012	December 31, 2011
<b>Nonaccrual loans:</b>		
Real estate mortgage	\$ 8,316	\$ 8,929
Production and intermediate-term Agribusiness	4,217	8,377
Loans to cooperatives	-	-
Farm-related business	-	-
Total agribusiness	-	-
Rural residential real estate	1,189	1,509
Total nonaccrual loans	<u>\$ 13,722</u>	<u>\$ 18,815</u>
<b>Accruing restructured loans:</b>		
Real estate mortgage	\$ 7,412	\$ 4,863
Production and intermediate-term Agribusiness	7,606	6,319
Loans to cooperatives	-	-
Farm-related business	-	-
Total agribusiness	-	-
Rural residential real estate	1,221	783
Total accruing restructured loans	<u>\$ 16,239</u>	<u>\$ 11,965</u>
<b>Accruing loans 90 days or more past due:</b>		
Real estate mortgage	\$ -	\$ -
Production and intermediate-term Agribusiness	-	-
Loans to cooperatives	-	-
Farm-related business	-	-
Total agribusiness	-	-
Rural residential real estate	-	-
Total accruing loans 90 days or more past due	<u>\$ -</u>	<u>\$ -</u>
Total nonperforming loans	\$ 29,961	\$ 30,780
Other property owned	3,490	3,394
Total nonperforming assets	<u>\$ 33,451</u>	<u>\$ 34,174</u>
Nonaccrual loans as a percentage of total loans	4.22%	5.50%
Nonperforming assets as a percentage of total loans and other property owned	10.19%	9.88%
Nonperforming assets as a percentage of capital	<u>44.85%</u>	<u>47.59%</u>

The following table presents information relating to impaired loans (including accrued interest) at period end. Impaired loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms of the loan.

	September 30, 2012	December 31, 2011
<b>Impaired nonaccrual loans:</b>		
Current as to principal and interest	\$ 5,280	\$ 4,365
Past due	8,442	14,450
Total impaired nonaccrual loans	<u>13,722</u>	<u>18,815</u>
<b>Impaired accrual loans:</b>		
Restructured	16,239	11,965
90 days or more past due	-	-
Total impaired accrual loans	<u>16,239</u>	<u>11,965</u>
Total impaired loans	<u>\$ 29,961</u>	<u>\$ 30,780</u>



The following tables present additional information concerning impaired loans and related allowance by loan type at period end.

	September 30, 2012			Quarter Ended September 30, 2012		Nine Months Ended September 30, 2012	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans	Average Impaired Loans	Interest Income Recognized on Impaired Loans
<b>Impaired loans with a related allowance for credit losses:</b>							
Real estate mortgage	\$ 8,659	\$ 9,600	\$ 3,926	\$ 8,151	\$ 36	\$ 8,453	\$ 92
Production and intermediate-term	3,673	6,242	1,511	3,458	16	3,586	39
Rural residential real estate	1,093	1,320	626	1,029	5	1,067	12
Total	\$ 13,425	\$ 17,162	\$ 6,063	\$ 12,638	\$ 57	\$ 13,106	\$ 143
<b>Impaired loans with no related allowance for credit losses:</b>							
Real estate mortgage	\$ 7,069	\$ 7,349	\$ -	\$ 6,654	\$ 31	\$ 6,900	\$ 74
Production and intermediate-term	8,150	9,134	-	7,673	34	7,957	87
Rural residential real estate	1,317	1,368	-	1,239	5	1,285	14
Total	\$ 16,536	\$ 17,851	\$ -	\$ 15,566	\$ 70	\$ 16,142	\$ 175
<b>Total impaired loans:</b>							
Real estate mortgage	\$ 15,728	\$ 16,949	\$ 3,926	\$ 14,805	\$ 67	\$ 15,353	\$ 166
Production and intermediate-term	11,823	15,376	1,511	11,131	50	11,543	126
Rural residential real estate	2,410	2,688	626	2,268	10	2,352	26
Total	\$ 29,961	\$ 35,013	\$ 6,063	\$ 28,204	\$ 127	\$ 29,248	\$ 318

	December 31, 2011			Year Ended December 31, 2011	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans
<b>Impaired loans with a related allowance for credit losses:</b>					
Real estate mortgage	\$ 6,845	\$ 7,958	\$ 2,543	\$ 5,405	\$ 60
Production and intermediate-term	4,960	6,857	1,239	3,916	44
Agribusiness					
Farm-related business	-	-	-	-	-
Total agribusiness	-	-	-	-	-
Rural residential real estate	1,492	2,173	703	1,178	13
Total	\$ 13,297	\$ 16,988	\$ 4,485	\$ 10,499	\$ 117
<b>Impaired loans with no related allowance for credit losses:</b>					
Real estate mortgage	\$ 6,947	\$ 7,172	\$ -	\$ 5,484	\$ 61
Production and intermediate-term	9,736	16,070	-	7,688	85
Agribusiness					
Farm-related business	-	-	-	-	-
Total agribusiness	-	-	-	-	-
Rural residential real estate	800	857	-	631	7
Total	\$ 17,483	\$ 24,099	\$ -	\$ 13,803	\$ 153
<b>Total impaired loans:</b>					
Real estate mortgage	\$ 13,792	\$ 15,130	\$ 2,543	\$ 10,889	\$ 121
Production and intermediate-term	14,696	22,927	1,239	11,604	129
Agribusiness					
Farm-related business	-	-	-	-	-
Total agribusiness	-	-	-	-	-
Rural residential real estate	2,292	3,030	703	1,809	20
Total	\$ 30,780	\$ 41,087	\$ 4,485	\$ 24,302	\$ 270

Unpaid principal balance represents the contractual principal balance of the loan.

There were no material commitments to lend additional funds to debtors whose loans were classified as impaired at each reporting period.

A summary of changes in the allowance for loan losses and recorded investment in loans at period end were as follows:

	Real Estate Mortgage	Production and Intermediate- term	Agribusiness	Energy and Water/Waste Disposal	Rural Residential Real Estate	Total
<b>Allowance for credit losses:</b>						
Balance at June 30, 2012	\$ 4,736	\$ 5,033	\$ 19	\$ 4	\$ 1,065	\$ 10,857
Charge-offs	-	(23)	-	-	-	(23)
Recoveries	-	61	-	-	-	61
Provision for loan losses	1,489	(1,284)	2	(1)	9	215
Balance at September 30, 2012	\$ 6,225	\$ 3,787	\$ 21	\$ 3	\$ 1,074	\$ 11,110
Balance at December 31, 2011	\$ 4,319	\$ 4,793	\$ 38	\$ 4	\$ 1,004	\$ 10,158
Charge-offs	(458)	(334)	-	-	(49)	(841)
Recoveries	23	82	-	-	43	148
Provision for loan losses	2,341	(754)	(17)	(1)	76	1,645
Balance at September 30, 2012	\$ 6,225	\$ 3,787	\$ 21	\$ 3	\$ 1,074	\$ 11,110
Balance at June 30, 2011	\$ 3,120	\$ 3,566	\$ 5	\$ 4	\$ 854	\$ 7,549
Charge-offs	(483)	(1,834)	-	-	(459)	(2,776)
Recoveries	17	124	-	-	-	141
Provision for loan losses	(40)	921	3	-	237	1,121
Balance at September 30, 2011	\$ 2,614	\$ 2,777	\$ 8	\$ 4	\$ 632	\$ 6,035
Balance at December 31, 2010	\$ 2,266	\$ 1,585	\$ 59	\$ 4	\$ 512	\$ 4,426
Charge-offs	(805)	(2,354)	-	-	(885)	(4,044)
Recoveries	17	205	-	-	29	251
Provision for loan losses	1,136	3,341	(51)	-	976	5,402
Balance at September 30, 2011	\$ 2,614	\$ 2,777	\$ 8	\$ 4	\$ 632	\$ 6,035
Loans individually evaluated for impairment	\$ 3,926	\$ 1,511	\$ -	\$ -	\$ 626	\$ 6,063
Loans collectively evaluated for impairment	2,299	2,276	21	3	448	5,047
Balance at September 30, 2012	\$ 6,225	\$ 3,787	\$ 21	\$ 3	\$ 1,074	\$ 11,110
Loans individually evaluated for impairment	\$ 2,543	\$ 1,239	\$ -	\$ -	\$ 703	\$ 4,485
Loans collectively evaluated for impairment	1,776	3,554	38	4	301	5,673
Balance at December 31, 2011	\$ 4,319	\$ 4,793	\$ 38	\$ 4	\$ 1,004	\$ 10,158
<b>Recorded investment in loans outstanding:</b>						
Loans individually evaluated for impairment	\$ 9,547	\$ 4,266	\$ -	\$ -	\$ 1,189	\$ 15,002
Loans collectively evaluated for impairment	125,482	141,270	26,809	2,479	15,442	311,482
Ending balance at September 30, 2012	\$ 135,029	\$ 145,536	\$ 26,809	\$ 2,479	\$ 16,631	\$ 326,484
Loans individually evaluated for impairment	\$ 9,030	\$ 8,276	\$ -	\$ -	\$ 1,509	\$ 18,815
Loans collectively evaluated for impairment	121,527	150,340	33,845	2,736	16,421	324,869
Ending balance at December 31, 2011	\$ 130,557	\$ 158,616	\$ 33,845	\$ 2,736	\$ 17,930	\$ 343,684

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. The following tables present additional information about activity that occurred during the periods presented, related to TDRs. The table does not include purchased credit impaired loans.

	Three months ended September 30, 2012			
	Pre-modification Outstanding Recorded Investment			
	Interest Concessions	Principal Concessions	Other Concessions	Total
<b>Troubled debt restructurings:</b>				
Real estate mortgage	\$ -	\$ 133	\$ 96	\$ 229
Production and intermediate-term	-	2,322	-	2,322
Rural residential real estate	-	-	-	-
Total	\$ -	\$ 2,455	\$ 96	\$ 2,551

**Three months ended September 30, 2012**

	Post-modification Outstanding Recorded Investment				Effects of Modification	
	Interest Concessions	Principal Concessions	Other Concessions	Total	Provisions	Charge-offs
<b>Troubled debt restructurings:</b>						
Real estate mortgage	\$ -	\$ 132	\$ 96	\$ 228	\$ -	\$ -
Production and intermediate-term	-	2,322	-	2,322	-	-
Rural residential real estate	-	-	-	-	-	-
Total	\$ -	\$ 2,454	\$ 96	\$ 2,550	\$ -	\$ -

**Nine months ended September 30, 2012**

	Pre-modification Outstanding Recorded Investment			
	Interest Concessions	Principal Concessions	Other Concessions	Total
<b>Troubled debt restructurings:</b>				
Real estate mortgage	\$ -	\$ 1,809	\$ 96	\$ 1,905
Production and intermediate-term	-	4,269	-	4,269
Rural residential real estate	-	207	-	207
Total	\$ -	\$ 6,285	\$ 96	\$ 6,381

**Nine months ended September 30, 2012**

	Post-modification Outstanding Recorded Investment				Effects of Modification	
	Interest Concessions	Principal Concessions	Other Concessions	Total	Provisions	Charge-offs
<b>Troubled debt restructurings:</b>						
Real estate mortgage	\$ -	\$ 1,817	\$ 96	\$ 1,913	\$ (38)	\$ -
Production and intermediate-term	-	4,160	-	4,160	3	(66)
Rural residential real estate	-	207	-	207	-	-
Total	\$ -	\$ 6,184	\$ 96	\$ 6,280	\$ (35)	\$ (66)

**Three months ended September 30, 2011**

	Pre-modification Outstanding Recorded Investment			
	Interest Concessions	Principal Concessions	Other Concessions	Total
<b>Troubled debt restructurings:</b>				
Real estate mortgage	\$ -	\$ 603	\$ -	\$ 603
Production and intermediate-term	-	-	-	-
Rural residential real estate	-	240	-	240
Total	\$ -	\$ 843	\$ -	\$ 843

**Three months ended September 30, 2011**

	Post-modification Outstanding Recorded Investment				Effects of Modification	
	Interest Concessions	Principal Concessions	Other Concessions	Total	Provisions	Charge-offs
<b>Troubled debt restructurings:</b>						
Real estate mortgage	\$ -	\$ 604	\$ -	\$ 604	\$ -	\$ -
Production and intermediate-term	-	-	-	-	-	-
Rural residential real estate	-	240	-	240	115	-
Total	\$ -	\$ 844	\$ -	\$ 844	\$ 115	\$ -

**Nine months ended September 30, 2011**

	Pre-modification Outstanding Recorded Investment			
	Interest Concessions	Principal Concessions	Other Concessions	Total
<b>Troubled debt restructurings:</b>				
Real estate mortgage	\$ -	\$ 5,771	\$ -	\$ 5,771
Production and intermediate-term	-	11,072	-	11,072
Rural residential real estate	-	1,023	-	1,023
Total	\$ -	\$ 17,866	\$ -	\$ 17,866

**Nine months ended September 30, 2011**

	Post-modification Outstanding Recorded Investment				Effects of Modification	
	Interest Concessions	Principal Concessions	Other Concessions	Total	Provisions	Charge-offs
<b>Troubled debt restructurings:</b>						
Real estate mortgage	\$ -	\$ 5,772	\$ -	\$ 5,772	\$ 481	\$ (5)
Production and intermediate-term	-	11,072	-	11,072	275	(227)
Rural residential real estate	-	1,023	-	1,023	115	-
Total	\$ -	\$ 17,867	\$ -	\$ 17,867	\$ 871	\$ (232)

Interest concessions may include interest forgiveness and interest deferment. Principal concessions may include principal forgiveness, principal deferment, and maturity extension. Other concessions may include additional compensation received which might be in the form of cash or other assets.

There were no TDRs that occurred during the previous twelve months and for which there was a subsequent payment default during 2012. Payment default is defined as a payment that was thirty days or more past due.

TDRs outstanding at period end totaled \$22,284, of which \$6,045 were in nonaccrual status.

**NOTE 4 – EMPLOYEE BENEFIT PLANS**

The following is a table of retirement and other postretirement benefit expenses for the Association:

	For the nine months ended September 30,	
	2012	2011
Pension	\$ 854	\$ 838
401(k)	117	116
Other postretirement benefits	117	153
Total	\$ 1,088	\$ 1,107

The following is a table of retirement and other postretirement benefit contributions for the Association:

	Actual YTD Through 9/30/12	Projected Contributions For Remainder of 2012	Projected Total Contributions 2012
Pension	\$ 17	\$ 888	\$ 905
Other postretirement benefits	127	36	163
Total	\$ 144	\$ 924	\$ 1,068

Contributions in the above table include allocated estimates of funding for multi-employer plans in which the Association participates. These amounts may change when a total funding amount and allocation is determined by the respective Plan's Sponsor Committee. Also, market conditions could impact discount rates and return on plan assets which could change contributions necessary before the next plan measurement date of December 31, 2012.

Further details regarding employee benefit plans are contained in the 2011 Annual Report to Shareholders.

**NOTE 5 – NOTES PAYABLE TO AGFIRST FARM CREDIT BANK**

The Association's indebtedness to the Bank represents borrowings by the Association primarily to fund its loan portfolio. This indebtedness is collateralized by a pledge of substantially all of the Association's assets and the terms of the revolving line of credit are governed by the General Financing Agreement (GFA). The GFA defines Association performance criteria for borrowing from the Bank, which includes borrowing base margin, earnings and capital covenants. The Association failed to meet its earnings covenant under the GFA at December 31, 2011. The default allows the Bank, in conjunction with the FCA, to accelerate repayment of all indebtedness. The Bank approved a waiver of the default and has allowed the Association to continue to operate under a special credit agreement (SCA). At September 30, 2012, the Association was in compliance with the earnings covenant under the SCA, which expires December 31, 2012.

**NOTE 6 – FAIR VALUE MEASUREMENT**

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability.

Accounting guidance establishes a fair value hierarchy for disclosure of fair value measurements to maximize the use of observable inputs, that is, inputs that reflect the assumptions market participants would use in pricing an asset or liability based on market data obtained from sources independent of the reporting entity. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Estimating the fair value of the Association's investment in the Bank and Other Farm Credit Institutions is not practicable because the stock is not traded. The net investment is a requirement of borrowing from the Bank and is carried at cost

plus allocated equities in the accompanying Consolidated Balance Sheets. The Association owns 3.02 percent of the issued stock of the Bank as of September 30, 2012 net of any reciprocal investment. As of that date, the Bank's assets totaled \$28.8 billion and shareholders' equity totaled \$2.5 billion. The Bank's earnings were \$358 million for the first nine months of 2012. In addition, the Association has an investment of \$308 related to other Farm Credit institutions.

The classifications of the Association's financial instruments within the fair value hierarchy are as follows:

#### **Level 1**

Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets. The Association's Level 1 assets at September 30, 2012 consist of assets held in trust funds related to a supplemental retirement plan. The trust funds include investments in securities that are actively traded and have quoted net asset value prices that are directly observable in the marketplace. For cash, the carrying value is primarily utilized as a reasonable estimate of fair value.

#### **Level 2**

Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets; quoted prices in markets that are not active; and inputs that are observable, or can be corroborated, for substantially the full term of the asset or liability. The Association has no Level 2 assets and liabilities measured at fair value on a recurring basis at September 30, 2012.

For investment securities, the fair value is determined by discounting the expected future cash flows using appropriate interest rates for similar assets.

The carrying value of accrued interest approximates its fair value.

#### **Level 3**

Level 3 inputs to the valuation methodology are unobservable and supported by little or no market activity. Valuation is determined using pricing models, discounted cash flow methodologies, or similar techniques, and could include significant management judgment or estimation. Level 3 assets and liabilities also could include instruments whose price has been adjusted based on dealer quoted pricing that is different than the third-party valuation or internal model pricing.

Because no active market exists for the Association's accruing loans, fair value is estimated by discounting the expected future cash flows using the Association's current interest rates at which similar loans currently would be made to borrowers with similar credit risk. The loan portfolio is

segregated into pools of loans with homogeneous characteristics based upon repricing and credit risk. Expected future cash flows and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

Fair values of loans in a nonaccrual status are estimated to be the carrying amount of the loan less specific reserves. Level 3 assets include impaired loans which represent the fair value of certain loans that were evaluated for impairment under FASB guidance. The fair value was based upon the underlying collateral since these were collateral-dependent. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters.

The notes payable are segregated into pricing pools according to the types and terms of the loans (or other assets) which they fund. Fair value of the notes payable is estimated by discounting the anticipated cash flows of each pricing pool using the current rate that would be charged for additional borrowings. For purposes of this estimate it is assumed the cash flow on the notes is equal to the principal payments on the Association's loan receivables. This assumption implies that earnings on the Association's interest margin are used to fund operating expenses and capital expenditures.

For investment securities, the fair value is determined by discounting the expected future cash flows using extrapolated interest rates for similar assets.

Other property owned is classified as a level 3 asset. The fair value is generally determined using formal appraisals of each individual property. These assets are held for sale. Costs to sell represent transaction costs and are not included as a component of the fair value of other property owned. Other property owned consists of real and personal property acquired through foreclosure or deed in lieu of foreclosure and is carried as an asset held for sale, which is generally not its highest and best use. These properties are part of the Association's credit risk mitigation efforts, not its ongoing business. In addition, FCA regulations require that these types of property be disposed of within a reasonable period of time.

For commitments to extend credit, the estimated market value of off-balance-sheet commitments is minimal since the committed rate approximates current rates offered for commitments with similar rate and maturity characteristics; therefore, the related credit risk is not significant.

The following tables present the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the periods presented. The Association had no transfers of assets or liabilities into or out of Level 1 or Level 2 during the periods presented.

	<b>Standby Letters Of Credit</b>
Balance at January 1, 2012	\$ 18
<b>Total gains or (losses) realized/unrealized:</b>	
Included in earnings	-
Included in other comprehensive income	-
Purchases	-
Sales	-
Issuances	30
Settlements	-
Transfers in and/or out of level 3	-
Balance at September 30, 2012	<u>\$ 48</u>

	<b>Standby Letters Of Credit</b>
Balance at January 1, 2011	\$ 61
<b>Total gains or (losses) realized/unrealized:</b>	
Included in earnings	-
Included in other comprehensive income	-
Purchases	-
Sales	-
Issuances	-
Settlements	(37)
Transfers in and/or out of level 3	-
Balance at September 30, 2011	<u>\$ 24</u>

### INFORMATION ABOUT SENSITIVITY TO CHANGES IN SIGNIFICANT UNOBSERVABLE INPUTS

Discounted cash flow or similar modeling techniques are generally used to determine the recurring fair value measurements for Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the tables that follow. Accordingly, changes in these unobservable inputs may have a significant impact on fair value.

Certain of these unobservable inputs will (in isolation) have a directionally consistent impact on the fair value of the instrument for a given change in that input. Alternatively, the fair value of the instrument may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset or liability, a change in one input in a certain direction may be offset by an opposite change in another input having a potentially muted impact to the overall fair value of that particular instrument. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain inputs are interrelated with one another), which may counteract or magnify the fair value impact.

#### Investment Securities

The fair values of predominantly all level 3 investment securities have consistent inputs, valuation techniques and correlation to changes in underlying inputs. The models used to determine fair value for these instruments use

certain significant unobservable inputs within a discounted cash flow or market comparable pricing valuation technique. Such inputs generally include discount rate components including risk premiums, prepayment estimates, default estimates and loss severities.

These level 3 assets would decrease (increase) in value based upon an increase (decrease) in discount rates, defaults, or loss severities. Conversely, the fair value of these assets would generally increase (decrease) in value if the prepayment input were to increase (decrease).

Generally, a change in the assumption used for defaults is accompanied by a directionally similar change in the risk premium component of the discount rate (specifically, the portion related to credit risk) and a directionally opposite change in the assumption used for prepayments. Unobservable inputs for loss severities do not normally increase or decrease based on movements in the other significant unobservable inputs for these level 3 assets.

#### Other Property Owned/Impaired Loans

Other property owned and impaired loans are valued using appraisals, market comparable sales, replacement costs and income and expense (cash flow) techniques. Certain unobservable inputs are used within these techniques to determine the level 3 fair value of these properties. The significant unobservable inputs are primarily sensitive only to industry, geographic and overall economic conditions, and/or specific attributes of each property.

## Inputs to Valuation Techniques

Management determines the Association's valuation policies and procedures. The Bank performs the majority of the Association's valuations, and its valuation processes are calibrated annually by an independent consultant. The fair value measurements are analyzed on a quarterly basis. For other valuations, documentation is obtained for third party information, such as pricing, and periodically evaluated alongside internal information and pricing that is available.

Quoted market prices are generally not available for certain System financial instruments, as described below. Accordingly fair values are based on judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

### Quantitative Information about Recurring and Nonrecurring Level 3 Fair Value Measurements

	Fair Value	Valuation Technique(s)	Unobservable Input	Range
Non-agency securities	\$ 50,848	Vendor priced		
Impaired loans and other property owned	\$ 27,808	Appraisal	Income and expense Comparable sales Replacement costs Comparability adjustments	* * * *

\* Ranges for this type of input are not useful because each collateral property is unique.

### Information about Other Financial Instrument Fair Value Measurements

	Valuation Technique(s)	Input
Cash	Carrying Value	Par/Principal and appropriate interest yield
Loans	Discounted cash flow	Prepayment rates Probability of default Loss severity Annualized volatility
Investment securities, held-to-maturity	Discounted cash flow	Probability of default Risk adjusted discount rate
Accrued interest	Carrying value	Coupon interest rates
Notes payable to AgFirst Farm Credit Bank	Discounted cash flow	Prepayment rates Probability of default Loss severity Annualized volatility

The following table presents the carrying amounts and fair values of assets and liabilities that are measured at fair value on a recurring and nonrecurring basis, as well as, those financial instruments not measured at fair value, for each of the hierarchy levels at the period ended:

	September 30, 2012					Fair Value Effects On Earnings
	Total Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value	
<b>Recurring Measurements</b>						
<b>Assets:</b>						
Assets held in Trust funds	\$ 126	\$ 126	\$ -	\$ -	\$ 126	
Recurring Assets	\$ 126	\$ 126	\$ -	\$ -	\$ 126	
<b>Liabilities:</b>						
Standby letters of credit	\$ 48	\$ -	\$ -	\$ 48	\$ 48	
Recurring Liabilities	\$ 48	\$ -	\$ -	\$ 48	\$ 48	
<b>Nonrecurring Measurements</b>						
<b>Assets:</b>						
Impaired loans	\$ 23,898	\$ -	\$ -	\$ 23,898	\$ 23,898	\$ (2,270)
Other property owned	3,490	-	-	3,910	3,910	(1,042)
Nonrecurring Assets	\$ 27,388	\$ -	\$ -	\$ 27,808	\$ 27,808	\$ (3,312)
<b>Other Financial Instruments</b>						
<b>Assets:</b>						
Cash	\$ 33	\$ 33	\$ -	\$ -	\$ 33	
Investment securities, held-to-maturity	49,745	-	-	50,848	50,848	
Loans	289,927	-	-	291,219	291,219	
Accrued interest receivable	1,845	-	1,845	-	1,845	
Other Assets	\$ 341,550	\$ 33	\$ 1,845	\$ 342,067	\$ 343,945	
<b>Liabilities:</b>						
Notes payable to AgFirst Farm Credit Bank	\$ 306,843	\$ -	\$ -	\$ 298,417	\$ 298,417	
Accrued interest payable	495	-	495	-	495	
Other Liabilities	\$ 307,338	\$ -	\$ 495	\$ 298,417	\$ 298,912	

The following tables present the assets and liabilities that are measured at fair value on a recurring basis at December 31, 2011 for each of the fair value hierarchy levels:

	December 31, 2011			Total Fair Value
	Level 1	Level 2	Level 3	
<b>Assets:</b>				
Assets held in trust funds	\$ 133	\$ -	\$ -	\$ 133
Total Assets	\$ 133	\$ -	\$ -	\$ 133
<b>Liabilities:</b>				
Standby letters of credit	\$ -	\$ -	\$ 18	\$ 18
Total Liabilities	\$ -	\$ -	\$ 18	\$ 18

Assets and liabilities measured at fair value on a nonrecurring basis at December 31, 2011 for each of the fair value hierarchy values are summarized below.

	December 31, 2011				YTD Total Gains (Losses)
	Level 1	Level 2	Level 3	Total Fair Value	
<b>Assets:</b>					
Impaired loans	\$ -	\$ -	\$ 8,812	\$ 8,812	\$ (6,276)
Other property owned	\$ -	\$ -	\$ 3,604	\$ 3,604	\$ (2,908)

The estimated fair values of the Association's financial instruments at December 31, 2011 are as follows:

	December 31, 2011	
	Carrying Amount	Estimated Fair Value
<b>Financial assets:</b>		
Cash	\$ 512	\$ 512
Loans, net of allowance	\$ 332,188	\$ 334,910
Accrued interest receivable	\$ 1,614	\$ 1,614
Investment securities	\$ 47,285	\$ 48,038
Assets held in trust funds	\$ 133	\$ 133
<b>Financial liabilities:</b>		
Notes payable to AgFirst Farm Credit Bank	\$ 330,129	\$ 332,424

#### NOTE 7 - ACCUMULATED OTHER COMPREHENSIVE INCOME

Cumulative balances:

	Employee Benefit Plans	
Balance at December 31, 2011	\$ 7	
Other comprehensive income	(5)	
Balance at September 30, 2012	\$ 2	
Balance at December 31, 2010	\$ 19	
Other comprehensive income	(4)	
Balance at September 30, 2011	\$ 15	

Changes in components of Accumulated Other Comprehensive Income are as follows:

	For the three months ended September 30,		For the nine months ended September 30,	
	2012	2011	2012	2011
<b>Other Comprehensive Income and Reclassification Amounts:</b>				
Amounts reclassified to net periodic pension costs	\$ -	\$ -	\$ -	\$ -
Net gain (loss) during period	-	-	(5)	(4)
Defined benefit post retirement plans, net	\$ -	\$ -	(5)	(4)

#### NOTE 8 - SUBSEQUENT EVENTS

The Association has evaluated subsequent events and has determined there are none requiring disclosure through November 8, 2012, which is the date the financial statements were issued.