

Farm Credit of Central Florida, ACA
FIRST QUARTER 2017


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CERTIFICATION

The undersigned certify that we have reviewed the March 31, 2017 quarterly report of Farm Credit of Central Florida, ACA, that the report has been prepared under the oversight of the Audit Committee of the Board of Directors and in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.


Reginald T. Holt
Chief Executive Officer


Anne M. Sullivan
Chief Financial Officer


Keith D. Mixon
Chairman of the Audit committee

May 8, 2017

Farm Credit of Central Florida, ACA

Report on Internal Control Over Financial Reporting

The Association’s principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the Association’s Consolidated Financial Statements. For purposes of this report, “internal control over financial reporting” is defined as a process designed by, or under the supervision of the Association’s principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel. This process provides reasonable assurance regarding the reliability of financial reporting information and the preparation of the Consolidated Financial Statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

Internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Association’s assets that could have a material effect on its Consolidated Financial Statements.

The Association’s management has completed an assessment of the effectiveness of internal control over financial reporting as of March 31, 2017. In making the assessment, management used the framework in *Internal Control — Integrated Framework (2013)*, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the “COSO” criteria.

Based on the assessment performed, the Association’s management concluded that as of March 31, 2017, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association’s management determined that there were no material weaknesses in the internal control over financial reporting as of March 31, 2017.



Reginald T. Holt
Chief Executive Officer



Anne M. Sullivan
Chief Financial Officer

May 8, 2017

Management's Discussion and Analysis of Financial Condition and Results of Operations

(dollars in thousands)

The following commentary reviews the financial condition and results of operations of Farm Credit of Central Florida, ACA, (Association) for the period ended March 31, 2017. These comments should be read in conjunction with the accompanying financial statements, notes to the financial statements and the 2016 Annual Report of the Association. The accompanying consolidated financial statements were prepared under the oversight of the Audit Committee of the Board of Directors.

LOAN PORTFOLIO

The Association provides funds to farmers, rural homeowners and farm-related businesses for financing of short and intermediate-term loans and long-term real estate mortgage loans. The Association's loan portfolio is diversified over a range of agricultural commodities in our region, including horticulture, fruits/vegetables, citrus, and cattle. Farm size varies and many of the borrowers in the region have diversified farming operations. This factor, along with the numerous opportunities for non-farm income in the area, reduces the level of dependency on a given commodity.

March 31, 2017 compared to December 31, 2016

Loan volume of the Association as of March 31, 2017, was \$489,528, a decrease of \$19,245 as compared to \$508,773 at December 31, 2016. Net loans outstanding at March 31, 2017, were \$484,988 as compared to \$504,007 at December 31, 2016. The Association has investment securities that are classified as held to maturity in the amount of \$17,811 at March 31, 2017, as compared to \$19,008 at December 31, 2016. Net loans and investment securities accounted for 97.13 percent of total assets at March 31, 2017, as compared to 96.02 percent of total assets at December 31, 2016.

The Association's total servicing portfolio has decreased to \$906,443 as compared to \$941,867 at December 31, 2016, due in large part to run-off and liquidations exceeding new money closings. The decrease in net loan volume is also due to run-off and liquidations exceeding new money closings. The short-term portfolio, which is heavily influenced by operating loans, normally reaches a peak balance between October and December and declines between January and June as strawberry and other winter vegetable growers pay down their loans using proceeds from the sale of their crops. The result of this normal

seasonal lending activity causes net loan volume to decrease on revolving credit lines.

March 31, 2017 compared to March 31, 2016

Loan volume of the Association as of March 31, 2017, was \$489,528, an increase of \$48,306 as compared to \$441,222 at March 31, 2016. Net loans outstanding at March 31, 2017, were \$484,988 as compared to \$435,227 at March 31, 2016. The Association has investment securities that are classified as held to maturity in the amount of \$17,811 at March 31, 2017, as compared to \$23,182 at March 31, 2016. Net loans and investment securities accounted for 97.13 percent of total assets at March 31, 2017, as compared to 96.74 percent of total assets at March 31, 2016.

The Association's total servicing portfolio has decreased to \$906,443 as compared to \$909,729 at March 31, 2016, due to run-off and/or liquidations exceeding new money closings over the past twelve months.

ASSET QUALITY AND LOAN LOSS RESERVES

There is an inherent risk in the extension of any type of credit. Portfolio credit quality has improved slightly as compared to year end as a result of a decrease in substandard assets. Acceptable and ODEM credit quality as a percentage of total loan portfolio was 95.35% as of March 31, 2017, compared to 94.96% at December 31, 2016 and 93.21% at March 31, 2016. Substandard credit quality was 4.65% as of March 31, 2017, compared to 5.04% at December 31, 2016. The actual substandard asset volume has decreased by \$2,876 from year-end December 31, 2016. Nonaccrual loan volume was \$7,241 at March 31, 2017, compared to \$11,501 at December 31, 2016 and \$8,441 at March 31, 2016, decreases of \$4,260 and \$1,200, respectively. The majority of the loan assets in nonaccrual are in the nursery and fruits and vegetables industries.

Association management maintains an allowance for loan losses in an amount considered sufficient to absorb possible losses in the loan portfolio based on current and expected future conditions. The allowance for loan losses at March 31, 2017, was \$4,540 compared to \$4,766 at December 31, 2016, and \$5,995 at March 31, 2016, and is considered by management to be adequate to cover possible losses. The allowance for loan loss is broken down between specific reserves assigned to an individual loan and general reserves which are available for the possible losses within the entire portfolio. The current allowance for loan loss at

March 31, 2017, contains \$2,064 in specific reserves and \$2,476 in general reserves, of which \$1,714 is allocated to the citrus portfolio. The following outlines the allowance for loan loss activity as of March 31, 2017.

Allowance for Loan Losses Activity:	YTD 2017
Balance at beginning of period	\$ 4,766
Charge-offs	(41)
Recoveries	43
Provisions/(Reversals)-General	51
Provisions/(Reversals)-Specifics	(279)
Balance at end of period	<u>\$ 4,540</u>

The decrease in allowance for loan losses compared to December 2016 was a direct result of an allowance reversals during 2017 within the nursery and cattle industries. The reversals are due to improved asset quality since December 2016. Chargeoffs are funded through the allowance from previous and/or current increases in the provision for loan losses.

RESULTS OF OPERATIONS

For the three months ended March 31, 2017

Net income for the three months ended March 31, 2017, totaled \$2,281, as compared to \$2,741 for the same period in 2016. The decrease of \$460 for the period is associated directly with the \$228 reversal of allowance as compared to an \$890 reversal in the same period last year offset by an increase in net interest income.

Net interest income increased \$455 for the three months ended March 31, 2017, as compared to the same period in 2016. The primary reasons for the increase in net interest income are increased loan volume offset by decreased spreads as well as increased income earned on nonaccrual liquidations. Net interest income for the three months ending March 31, 2017, is shown in the following table:

Net Interest Income	For the three months ended March 31,			
	2017	2016	\$ change	% change
Investment Interest Income	\$ 126	\$ 142	\$ (16)	11.27%
Loan Interest Income	5,604	4,726	878	18.58
Total Interest Income	5,730	4,868	862	17.71
Total Interest Expense	2,447	2,040	407	19.95
Net Interest Income	<u>\$ 3,283</u>	<u>\$ 2,828</u>	<u>\$ 455</u>	<u>16.09%</u>

Allowance for loan loss activity for the quarter consisted of a \$228 reversal as compared to an \$890 reversal for the same period prior year. Provisions for loan losses for the three months ending March 31, 2017 are shown in the following table:

Provisions/(Reversals) for Loan Losses	For the three months ended March 31,			
	2017	2016	\$ change	% change
General Reserves	\$ 51	\$ (153)	\$ 204	133.33%
Specific Reserves	(279)	(737)	458	62.14
Total Provisions/(Reversals)	<u>\$ (228)</u>	<u>\$ (890)</u>	<u>\$ 662</u>	<u>74.38%</u>

Noninterest income for the three months ended March 31, 2017, totaled \$1,337, as compared to \$1,509 for the same period of 2016, a decrease of \$172. The decrease is the result of decreased patronage refunds from other Farm Credit institutions as well as decreased gains on the sales of premises and equipment. During the first quarter of 2016, the Association sold the Lake Wales branch building for a gain of \$129. Noninterest income for the three months ending March 31, 2017, is shown in the following table:

Noninterest Income	For the three months ended March 31,			
	2017	2016	\$ change	% change
Loan fees	\$ 99	\$ 95	\$ 4	4.21%
Fees for financially related services	24	19	5	26.32
Patronage refunds from other				
Farm Credit Institutions	1,171	1,253	(82)	(6.54)
Gains (losses) on sales of rural home loans, net	22	28	(6)	(21.43)
Gains (losses) on sales of premises and equipment, net		129	(129)	(100.00)
Gains (losses) on other transactions	19	(18)	37	205.56
Other noninterest income	2	3	(1)	(33.33)
Total noninterest income	<u>\$ 1,337</u>	<u>\$ 1,509</u>	<u>\$ (172)</u>	<u>(11.40)%</u>

Noninterest expense for the three months ended March 31, 2017, increased \$81 compared to the same period of 2016, primarily due to increases in other operating expenses and insurance fund premiums offset by a reduction in salaries and employee benefits. The increase in other operating expenses is due to few nonaccrual expense recoveries than during the same period prior year. Insurance Fund Premium expenses increased due to higher loan volumes. The Farm Credit System Insurance Corporation (FCSIC) has set the premium to 15 basis points (compared to 16 basis points during the first quarter of 2016) on adjusted insured debt outstanding with an additional 10 basis point premium on the average principal outstanding of nonaccrual loans. Noninterest expense for the three months ending March 31, 2017 is shown in the following table:

Noninterest Expense	For the three months ended March 31,			
	2017	2016	\$ change	% change
Salary and employee benefits	\$ 1,686	\$ 1,712	\$ (26)	(1.52)%
Occupancy and equipment	159	174	(15)	(8.62)
Insurance Fund Premium	145	137	8	5.84
(Gains) losses on other property owned, net	4	(1)	5	500.00
Other operating expenses	573	464	109	23.49
Total noninterest expense	<u>\$ 2,567</u>	<u>\$ 2,486</u>	<u>\$ 81</u>	<u>3.26%</u>

FUNDING SOURCES

The principal source of funds for the Association is the borrowing relationship established with the Bank through a General Financing Agreement. The General Financing Agreement utilizes the Association's credit and fiscal performance as criteria for establishing a line of credit on which the Association may draw funds. The funds are advanced by the Bank to the Association in the form of notes payable. The notes payable are segmented into variable rate and fixed rate sections. The variable rate note is utilized by the Association to fund variable rate loan advances and operating funds requirements. The fixed rate note is used specifically to fund fixed rate loan advances made by the Association. The total notes payable to the Bank at March 31, 2017, was \$407,867 as compared to \$435,590 at December 31, 2016. The decrease is attributable to pay downs on loans received during the normal course of business being greater than borrowings to fund new loan advances.

CAPITAL RESOURCES

Total members' equity at March 31, 2017, increased to \$99,093 from the December 31, 2016, total of \$96,797. The increase is primarily attributed to the increase in unallocated surplus resulting from net income.

Total capital stock and participation certificates were \$862 on March 31, 2017, compared to \$861 on December 31, 2016. This increase is attributed to the issuance of stock and participation certificates on new loans in the normal course of business.

The FCA adopted new regulatory capital requirements for System banks and associations which were effective January 1, 2017. These requirements were adopted to make System regulatory requirements more transparent and to ensure that the System's capital requirements are comparable with the Basel III framework and the standardized approach of federal banking regulatory agencies. The Association was in compliance with the new regulations as of March 31, 2017. See *Regulatory Matters* section below for further discussion.

REGULATORY MATTERS

Capital

Effective January 1, 2017, the regulatory capital requirements for System Banks and Associations were modified. The new regulations ensure that the System's capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted. New regulations replaced existing core surplus and total surplus ratios with common equity tier 1 (CET1), tier 1 capital, and total capital risk-based capital ratios. The new regulations also replaced the existing net collateral ratio with a tier 1 leverage ratio

and an unallocated retained earnings equivalents (UREE) leverage ratio. The current permanent capital ratio (PCR) remains in effect.

Risk-adjusted assets have been defined by FCA Regulations as the Balance Sheet assets and off-balance-sheet commitments adjusted by various percentages, depending on the level of risk inherent in the various types of assets. The primary changes which generally have the effect of increasing risk-adjusted assets (decreasing risk-based regulatory capital ratios) were as follows:

- Inclusion of off-balance-sheet commitments less than 14 months
- Increased risk-weighting of most loans 90 days past due or in nonaccrual status

Calculation of PCR risk-adjusted assets includes the allowance for loan losses as a deduction from risk-adjusted assets. This differs from the other risk-based capital calculations.

The ratios are calculated using three-month average daily balances, in accordance with FCA regulations, as follows:

- The CET1 ratio is the sum of statutory minimum purchased borrower stock, other required borrower stock held for a minimum of 7 years, allocated equities held for a minimum of 7 years or not subject to revolving, unallocated retained earnings, paid-in capital, less certain regulatory required deductions including the amount of investments in other System institutions, divided by average risk-adjusted assets.
- The tier 1 capital ratio is CET1 capital plus non-cumulative perpetual preferred stock, divided by average risk-adjusted assets.
- The total capital is tier 1 capital plus other required borrower stock held for a minimum of 5 years, subordinated debt and limited-life preferred stock greater than 5 years to maturity at issuance subject to certain limitations, allowance for loan losses and reserve for unfunded commitments under certain limitations less certain investments in other System institutions under the corresponding deduction approach, divided by average risk-adjusted assets.
- The permanent capital ratio is all at-risk borrower stock, any allocated excess stock, unallocated retained earnings, paid-in capital, subordinated debt and preferred stock subject to certain limitations, less certain investments in other System institutions, divided by PCR risk-adjusted assets.
- The tier 1 leverage ratio is tier 1 capital, divided by average assets less regulatory deductions to tier 1 capital.
- The UREE leverage ratio is unallocated retained earnings, paid-in capital, and allocated surplus not subject to revolving less certain regulatory required deductions including the amount of allocated investments in other System institutions divided by average assets less regulatory deductions to tier 1 capital.

The following sets forth the regulatory capital ratios, which were effective January 1, 2017:

Ratio	Minimum Requirement	Capital Conservation Buffer*	Minimum Requirement with Capital Conservation Buffer	Capital Ratios as of March 31, 2017
Risk-adjusted ratios:				
CET1 Capital	4.5%	0.625%	5.125%	18.38%
Tier 1 Capital	6.0%	0.625%	6.625%	18.38%
Total Capital	8.0%	0.625%	8.625%	19.33%
Permanent Capital Ratio	7.0%	0.0%	7.0%	18.55%
Non-risk-adjusted:				
Tier 1 Leverage Ratio	4.0%	1.0%	5.0%	17.67%
UREE Leverage Ratio	1.5%	0.0%	1.5%	13.52%

* - The capital conservation buffers have a 3 year phase-in period and will become fully effective January 1, 2020. Risk-adjusted ratio minimums will increase 0.625% each year until fully phased in. There is no phase-in period for the tier 1 leverage ratio.

If the capital ratios fall below the minimum regulatory requirements, including the buffer amounts, capital distributions (equity redemptions, dividends, and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

Other Regulatory Matters

On July 25, 2014, the FCA published a proposed rule in the Federal Register to revise the requirements governing the eligibility of investments for System banks and associations. The public comment period ended on October 23, 2014. The FCA expects to issue a final regulation in 2017. The stated objectives of the proposed rule are as follows:

- To strengthen the safety and soundness of System banks and associations,
- To ensure that System banks hold sufficient liquidity to continue operations and pay maturing obligations in the event of market disruption,
- To enhance the ability of the System banks to supply credit to agricultural and aquatic producers,
- To comply with the requirements of Section 939A of the Dodd-Frank Act,
- To modernize the investment eligibility criteria for System banks, and
- To revise the investment regulation for System associations to improve their investment management practices so they are more resilient to risk.

RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

Please refer to Note 1, “*Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements*”, in the Notes to the Financial Statements, and the 2016 Annual Report to Shareholders for recently issued accounting pronouncements.

NOTE: Shareholder investment in the Association is materially affected by the financial condition and results of operations of AgFirst Farm Credit Bank. Copies of AgFirst’s annual and quarterly reports are available upon request free of charge by calling 1-800-845-1745, ext. 2764, or writing Matthew Miller, AgFirst Farm Credit Bank, P.O. Box 1499, Columbia, SC 29202. Information concerning AgFirst Farm Credit Bank can also be obtained at their website, www.agfirst.com. Copies of the Association’s annual and quarterly reports are also available upon request free of charge by calling 1-800-533-2773, or writing Anne M. Sullivan, CFO, Farm Credit of Central Florida, ACA, P.O. Box 8009, Lakeland, FL 33802, or accessing the website, www.farmcreditfl.com. The Association prepares a quarterly report within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the institution.

Farm Credit Of Central Florida, ACA

Consolidated Balance Sheets

<i>(dollars in thousands)</i>	March 31, 2017 <i>(unaudited)</i>	December 31, 2016 <i>(audited)</i>
Assets		
Cash	\$ 79	\$ 1,087
Investment securities:		
Held to maturity (fair value of \$18,114 and \$19,339, respectively)	17,811	19,008
Loans	489,528	508,773
Allowance for loan losses	(4,540)	(4,766)
Net loans	484,988	504,007
Loans held for sale	496	339
Accrued interest receivable	1,974	1,898
Investments in other Farm Credit institutions	6,550	6,481
Premises and equipment, net	857	778
Other property owned	136	216
Accounts receivable	1,741	7,731
Other assets	3,035	3,129
Total assets	\$ 517,667	\$ 544,674
Liabilities		
Notes payable to AgFirst Farm Credit Bank	\$ 407,869	\$ 435,590
Accrued interest payable	824	793
Patronage refunds payable	859	4,529
Accounts payable	313	1,636
Other liabilities	8,709	5,329
Total liabilities	418,574	447,877
Commitments and contingencies (Note 8)		
Members' Equity		
Capital stock and participation certificates	862	861
Retained earnings		
Allocated	26,269	26,269
Unallocated	72,447	70,166
Accumulated other comprehensive income (loss)	(485)	(499)
Total members' equity	99,093	96,797
Total liabilities and members' equity	\$ 517,667	\$ 544,674

The accompanying notes are an integral part of these consolidated financial statements.

Farm Credit Of Central Florida, ACA

Consolidated Statements of Income

(unaudited)

<i>(dollars in thousands)</i>	For the three months ended March 31,	
	2017	2016
Interest Income		
Loans	\$ 5,604	\$ 4,726
Investments	126	142
Total interest income	5,730	4,868
Interest Expense		
Notes payable to AgFirst Farm Credit Bank	2,447	2,040
Net interest income	3,283	2,828
Provision for (reversal of allowance for) loan losses	(228)	(890)
Net interest income after provision for (reversal of allowance for) loan losses	3,511	3,718
Noninterest Income		
Loan fees	99	95
Fees for financially related services	24	19
Patronage refunds from other Farm Credit institutions	1,171	1,253
Gains (losses) on sales of rural home loans, net	22	28
Gains (losses) on sales of premises and equipment, net	—	129
Gains (losses) on other transactions	19	(18)
Other noninterest income	2	3
Total noninterest income	1,337	1,509
Noninterest Expense		
Salaries and employee benefits	1,686	1,712
Occupancy and equipment	159	174
Insurance Fund premiums	145	137
(Gains) losses on other property owned, net	4	(1)
Other operating expenses	573	464
Total noninterest expense	2,567	2,486
Net income	\$ 2,281	\$ 2,741

The accompanying notes are an integral part of these consolidated financial statements.

Farm Credit Of Central Florida, ACA
Consolidated Statements of
Comprehensive Income

(unaudited)

<i>(dollars in thousands)</i>	For the three months	
	ended March 31,	
	2017	2016
Net income	\$ 2,281	\$ 2,741
Other comprehensive income net of tax		
Employee benefit plans adjustments	<u>14</u>	<u>12</u>
Comprehensive income	<u>\$ 2,295</u>	<u>\$ 2,753</u>

The accompanying notes are an integral part of these consolidated financial statements.

Farm Credit Of Central Florida, ACA
Consolidated Statements of Changes in
Members' Equity

(unaudited)

<i>(dollars in thousands)</i>	Capital Stock and Participation Certificates	Retained Earnings		Accumulated Other Comprehensive Income (Loss)	Total Members' Equity
		Allocated	Unallocated		
Balance at December 31, 2015	\$ 858	\$ 28,505	\$ 63,673	\$ (488)	\$ 92,548
Comprehensive income			2,741	12	2,753
Capital stock/participation certificates issued/(retired), net	(1)				(1)
Balance at March 31, 2016	\$ 857	\$ 28,505	\$ 66,414	\$ (476)	\$ 95,300
Balance at December 31, 2016	\$ 861	\$ 26,269	\$ 70,166	\$ (499)	\$ 96,797
Comprehensive income			2,281	14	2,295
Capital stock/participation certificates issued/(retired), net	1				1
Balance at March 31, 2017	\$ 862	\$ 26,269	\$ 72,447	\$ (485)	\$ 99,093

The accompanying notes are an integral part of these consolidated financial statements.

Farm Credit of Central Florida, ACA

Notes to the Consolidated Financial Statements

(dollars in thousands, except as noted)

(unaudited)

Note 1 — Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements

Organization

The accompanying financial statements include the accounts of Farm Credit of Central Florida, ACA and its Production Credit Association (PCA) and Federal Land Credit Association (FLCA) subsidiaries (collectively, the Association). A description of the organization and operations, the significant accounting policies followed, and the financial condition and results of operations for the Association as of and for the year ended December 31, 2016, are contained in the 2016 Annual Report to Shareholders. These unaudited interim consolidated financial statements should be read in conjunction with the latest Annual Report to Shareholders.

Basis of Presentation

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair statement of results for the periods presented. These adjustments are of a normal recurring nature, unless otherwise disclosed.

Certain amounts in the prior period's consolidated financial statements may have been reclassified to conform to the current period presentation. Such reclassifications had no effect on the prior period net income or total capital as previously reported.

The results of any interim period are not necessarily indicative of those to be expected for a full year.

Significant Accounting Policies

The Association's accounting and reporting policies conform with U.S. generally accepted accounting principles (GAAP) and practices in the financial services industry. To prepare the financial statements in conformity with GAAP, management must make estimates based on assumptions about future economic and market conditions (for example, unemployment, market liquidity, real estate prices, etc.) that affect the reported amounts of assets and liabilities at the date of the financial statements, income and expenses during the reporting period, and the related disclosures. Although these estimates contemplate current conditions and expectations of change in the future, it is reasonably possible that actual conditions may be different than anticipated, which could materially affect results of operations and financial condition.

Management has made significant estimates in several areas, including loans and allowance for loan losses (Note 2, *Loans and Allowance for Loan Losses*), investment securities and other-than-temporary impairment (Note 3, *Investments*), and

financial instruments (Note 6, *Fair Value Measurement*). Actual results could differ from those estimates.

For further details of significant accounting policies, see Note 2, *Summary of Significant Accounting Policies*, from the latest Annual Report.

Accounting Standards Updates (ASUs) Issued During the Period

The following ASUs were issued by the Financial Accounting Standards Board (FASB) since the most recent Annual Report:

- In March 2017, the FASB issued ASU 2017-08 *Receivables—Nonrefundable Fees and Other Costs* (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities. The guidance relates to certain callable debt securities and shortens the amortization period for any premium to the earliest call date. The Update will be effective for interim and annual periods beginning after December 15, 2018 for public business entities. Early adoption is permitted. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- In February 2017, the FASB issued ASU 2017-05 *Other Income—Gains and Losses from the Derecognition of Nonfinancial Assets* (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets. The Update clarifies whether certain transactions are within the scope of the guidance on derecognition and the accounting for partial sales of nonfinancial assets, and defines the term in substance nonfinancial asset. The amendments conform the derecognition guidance on nonfinancial assets with the model for transactions in the new revenue recognition standard. The amendments will be effective for reporting periods beginning after December 15, 2017 for public business entities. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- In January 2017, the FASB issued ASU 2017-04 *Intangibles—Goodwill and Other* (Topic 350): Simplifying the Test for Goodwill Impairment. The Update simplifies the accounting for goodwill impairment for public business entities and other entities that have goodwill reported in their financial statements and have not elected the private company alternative for the subsequent measurement of goodwill. The amendment removes Step 2 of the goodwill impairment test. Goodwill impairment will now be the

amount by which a reporting unit's carrying value exceeds its fair value, not to exceed the carrying amount of goodwill. The effective date and transition requirements for the technical corrections will be effective for reporting periods beginning after December 15, 2020 for public business entities that are not SEC filers. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.

- In January 2017, the FASB issued ASU 2017-03 Accounting Changes and Error Corrections (Topic 250) and Investments—Equity Method and Joint Ventures (Topic 323): Amendments to SEC Paragraphs Pursuant to Staff Announcements at the September 22, 2016 and November 17, 2016 EITF Meetings (SEC Update). The ASU incorporates recent SEC guidance about disclosing, under SEC SAB Topic 11.M, the effect on financial statements of adopting the revenue, leases, and credit losses standards. The Update was effective upon issuance. Application of this guidance is not expected to have a material impact on the Association's financial condition or results of operations.

ASUs Pending Effective Date

For a detailed description of the ASUs below, see the latest Annual Report.

Potential effects of ASUs issued in previous periods:

- 2017-01 Business Combinations (Topic 805): Clarifying the Definition of a Business. In January, 2017, the FASB issued this update to provide a more robust framework to use in determining when a set of assets and activities is a business. It supports more consistency in applying the guidance, reduces the costs of application, and makes the definition of a business more operable. For public business entities, the ASU is effective for annual periods beginning after December 15, 2017, including interim periods within those periods. The amendments should be applied prospectively. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- 2016-16 Income Taxes (Topic 740) - Intra-Entity Transfers of Assets Other Than Inventory: In October, 2016, the FASB issued this Update that requires an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. For public business entities, the amendments are effective, on a modified retrospective basis, for annual reporting periods beginning after December 15, 2017, including interim reporting periods within those annual reporting periods. The Association is in the process of

evaluating what effects the guidance may have on the statements of financial condition and results of operations.

- 2016-13 Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments: In June, 2016, the FASB issued this Update to improve financial reporting by requiring timelier recording of credit losses on financial instruments. It requires an organization to measure all expected credit losses for financial assets held at the reporting date. Financial institutions and other organizations will use forward-looking information to better estimate their credit losses. Additionally, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. For public companies that are not SEC filers, it will take effect for fiscal years beginning after December 15, 2020, and interim periods within those fiscal years. Early application will be permitted for all organizations for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- 2016-02 Leases (Topic 842): In February, 2016, the FASB issued this Update which requires organizations that lease assets to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. Leases will be classified as either finance leases or operating leases. This distinction will be relevant for the pattern of expense recognition in the income statement. The amendments will be effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years for public business entities. Early adoption is permitted. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- 2016-01 Financial Instruments – Overall (Subtopic 825-10) Recognition and Measurement of Financial Assets and Financial Liabilities: In January, 2016, the FASB issued this Update which is intended to improve the recognition and measurement of financial instruments. The new guidance makes targeted improvements to existing GAAP. The ASU will be effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years for public business entities. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- 2014-09 Revenue from Contracts with Customers (Topic 606): In May 2014, the FASB issued this guidance to change the recognition of revenue from contracts with customers. The core principle of the new guidance is that an entity should recognize revenue to reflect the transfer of goods and services to customers in an amount equal to the

consideration the entity receives or expects to receive. This guidance also includes expanded disclosure requirements that result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers. Based on input received from stakeholders, the FASB has issued several additional Updates that generally provide clarifying guidance where there was the potential for diversity in practice, or address the cost and complexity of applying Topic 606. The guidance and all related updates will be effective for reporting periods beginning after December 15, 2017 for public business entities. Early application is not permitted. The amendments are to be applied retrospectively. The Association has identified ancillary revenues that will be affected by this Update. However, because financial instruments are not within the scope of the guidance, it is expected that adoption will not have a material impact on the Association's financial condition or results of operations, but may result in additional disclosures.

Accounting Standards Effective During the Period

There were no changes in the accounting principles applied from the latest Annual Report, other than any discussed below.

No recently adopted accounting guidance issued by the FASB had a significant effect on the current period reporting. See the most recent Annual Report for a detailed description of each of the standards below:

- 2016-18 Statement of Cash Flows (Topic 230): Restricted Cash. In November, 2016, the FASB issued this Update to clarify that amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The amendments are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted using a retrospective transition method to each period presented. The Association elected retrospective early adoption of this guidance. The criteria of the standard were not significantly different from the Association's policy in place at adoption. Application of the guidance had no impact on the Association's Statements of Cash Flows.
- 2016-17 Consolidation (Topic 810) - Interests Held through Related Parties That Are under Common Control: In October, 2016, the FASB issued this Update to amend the consolidation guidance on how a reporting entity that is the single decision maker of a variable interest entity (VIE) should treat indirect interests in the entity held through related parties that are under common control with the reporting entity when determining whether it is the primary beneficiary of that VIE. The amendments are effective for

public business entities for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. Application of the guidance had no impact on the Association's financial statements.

- 2016-15 Statement of Cash Flows (Topic 230) - Classification of Certain Cash Receipts and Cash Payments (a consensus of the Emerging Issues Task Force): In August, 2016, the FASB issued this Update to eliminate diversity in practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The Update addresses eight specific cash flow issues with the objective of reducing existing diversity in practice. The amendments are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. An entity that elects early adoption must adopt all of the amendments in the same period. The amendments are to be applied using a retrospective transition method to each period presented. The Association elected retrospective early adoption of this guidance. The criteria of the standard were not significantly different from the Association's policy in place at adoption. Application of the guidance had no impact on the Association's Statements of Cash Flows.

Note 2 — Loans and Allowance for Loan Losses

The Association maintains an allowance for loan losses at a level considered adequate by management to provide for probable and estimable losses inherent in the loan portfolio as of the report date. The allowance for loan losses is increased through provisions for loan losses and loan recoveries and is decreased through loan charge-offs and allowance reversals. A review of individual loans in each respective portfolio is performed periodically to determine the appropriateness of risk ratings and to ensure loss exposure to the Association has been identified. See Note 3, *Loans and Allowance for Loan Losses*, from the latest Annual Report for further discussion.

Credit risk arises from the potential inability of an obligor to meet its repayment obligation. The Association manages credit risk associated with lending activities through an assessment of the credit risk profile of an individual obligor. The Association sets its own underwriting standards and lending policies that provide direction to loan officers and are approved by the board of directors.

A summary of loans outstanding at period end follows:

	March 31, 2017	December 31, 2016
Real estate mortgage	\$ 253,230	\$ 247,923
Production and intermediate-term	140,066	164,923
Loans to cooperatives	4,785	4,831
Processing and marketing	55,127	55,259
Farm-related business	6,477	6,618
Communication	16,067	15,849
Rural residential real estate	7,946	7,540
International	5,830	5,830
Total Loans	\$ 489,528	\$ 508,773

A substantial portion of the Association's lending activities is collateralized, and exposure to credit loss associated with lending activities is reduced accordingly.

The Association may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, and comply with Farm Credit Administration (FCA) regulations. During the first quarter of 2017, the Association canceled its participation in the Capitalized Participation Pool program with the Bank. As a result, the Association repurchased \$7,449 of participations previously sold to AgFirst. The following tables present the principal balance of participation loans at periods ended:

	March 31, 2017							
	Within AgFirst District		Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 2,917	\$ 81,729	\$ -	\$ 10,481	\$ -	\$ -	\$ 2,917	\$ 92,210
Production and intermediate-term	25,074	57,010	-	3,119	-	-	25,074	60,129
Loans to cooperatives	4,794	-	-	-	-	-	4,794	-
Processing and marketing	44,540	2,610	686	-	-	-	45,226	2,610
Farm-related business	-	3,290	-	-	-	-	-	3,290
Communication	16,123	-	-	-	-	-	16,123	-
International	5,841	-	-	-	-	-	5,841	-
Total	\$ 99,289	\$ 144,639	\$ 686	\$ 13,600	\$ -	\$ -	\$ 99,975	\$ 158,239

	December 31, 2016							
	Within AgFirst District		Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 2,917	\$ 93,231	\$ -	\$ 10,558	\$ -	\$ -	\$ 2,917	\$ 103,789
Production and intermediate-term	24,683	81,532	-	4,521	-	-	24,683	86,053
Loans to cooperatives	4,841	-	-	-	-	-	4,841	-
Processing and marketing	45,074	9,280	-	-	-	-	45,074	9,280
Farm-related business	-	3,327	-	-	-	-	-	3,327
Communication	15,896	-	-	-	-	-	15,896	-
International	5,841	-	-	-	-	-	5,841	-
Total	\$ 99,252	\$ 187,370	\$ -	\$ 15,079	\$ -	\$ -	\$ 99,252	\$ 202,449

A significant source of liquidity for the Association is the repayments of loans. The following table presents the contractual maturity distribution of loans by loan type at the latest period end:

	March 31, 2017			
	Due less than 1 year	Due 1 Through 5 years	Due after 5 years	Total
Real estate mortgage	\$ 7,372	\$ 55,710	\$ 190,148	\$ 253,230
Production and intermediate-term	29,233	70,880	39,953	140,066
Loans to cooperatives	-	465	4,320	4,785
Processing and marketing	2,966	28,111	24,050	55,127
Farm-related business	1,032	1,593	3,852	6,477
Communication	-	10,618	5,449	16,067
Rural residential real estate	313	878	6,755	7,946
International	-	4,736	1,094	5,830
Total Loans	\$ 40,916	\$ 172,991	\$ 275,621	\$ 489,528
Percentage	8.36%	35.34%	56.30%	100.00%

The recorded investment in a receivable is the face amount increased or decreased by applicable accrued interest, unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment.

The following table shows the recorded investment of loans, classified under the FCA Uniform Loan Classification System, as a percentage of the recorded investment of total loans by loan type as of:

	March 31, 2017	December 31, 2016		March 31, 2017	December 31, 2016
Real estate mortgage:			Farm-related business:		
Acceptable	93.83%	94.40%	Acceptable	100.00%	100.00%
OAEM	0.95	0.95	OAEM	-	-
Substandard/doubtful/loss	5.22	4.65	Substandard/doubtful/loss	-	-
	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>
Production and intermediate-term:			Communication:		
Acceptable	89.94%	88.55%	Acceptable	100.00%	100.00%
OAEM	3.63	3.22	OAEM	-	-
Substandard/doubtful/loss	6.43	8.23	Substandard/doubtful/loss	-	-
	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>
Loans to cooperatives			Rural residential real estate:		
Acceptable	100.00%	100.00%	Acceptable	92.14%	89.45%
OAEM	-	-	OAEM	0.88	3.20
Substandard/doubtful/loss	-	-	Substandard/doubtful/loss	6.98	7.35
	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>
Processing and marketing:			International		
Acceptable	100.00%	93.63%	Acceptable	100.00%	100.00%
OAEM	-	6.37	OAEM	-	-
Substandard/doubtful/loss	-	-	Substandard/doubtful/loss	-	-
	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>
			Total Loans:		
			Acceptable	93.80%	92.71%
			OAEM	1.55	2.25
			Substandard/doubtful/loss	4.65	5.04
				<u>100.00%</u>	<u>100.00%</u>

The following tables provide an aging analysis of the recorded investment of past due loans as of:

	March 31, 2017					
	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment 90 Days or More Past Due and Accruing Interest
Real estate mortgage	\$ 526	\$ 669	\$ 1,195	253,250	\$ 254,445	\$ -
Production and intermediate-term	34	3,244	3,278	137,232	140,510	-
Loans to cooperatives	-	-	-	4,805	4,805	-
Processing and marketing	-	-	-	55,204	55,204	-
Farm-related business	-	-	-	6,501	6,501	-
Communication	-	-	-	16,069	16,069	-
Rural residential real estate	-	341	341	7,642	7,983	-
International	-	-	-	5,863	5,863	-
Total	\$ 560	\$ 4,254	\$ 4,814	\$ 486,566	\$ 491,380	\$ -

	December 31, 2016					
	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment 90 Days or More Past Due and Accruing Interest
Real estate mortgage	\$ 1,376	\$ 281	\$ 1,657	\$ 247,414	\$ 249,071	\$ -
Production and intermediate-term	65	7,614	7,679	157,659	165,338	-
Loans to cooperatives	-	-	-	4,850	4,850	-
Processing and marketing	-	-	-	55,339	55,339	-
Farm-related business	-	-	-	6,639	6,639	-
Communication	-	-	-	15,852	15,852	-
Rural residential real estate	-	-	-	7,569	7,569	-
International	-	-	-	5,891	5,891	-
Total	\$ 1,441	\$ 7,895	\$ 9,336	\$ 501,213	\$ 510,549	\$ -

Nonperforming assets (including related accrued interest as applicable) and related credit quality statistics at period end were as follows:

	March 31, 2017	December 31, 2016
Nonaccrual loans:		
Real estate mortgage	\$ 1,923	\$ 2,053
Production and intermediate-term	4,927	8,978
Rural residential real estate	391	470
Total	<u>\$ 7,241</u>	<u>\$ 11,501</u>
Accruing restructured loans:		
Real estate mortgage	\$ 5,640	\$ 5,907
Production and intermediate-term	4,895	4,954
Farm-related business	720	740
Rural residential real estate	451	458
Total	<u>\$ 11,706</u>	<u>\$ 12,059</u>
Accruing loans 90 days or more past due:		
Total	<u>\$ —</u>	<u>\$ —</u>
Total nonperforming loans	\$ 18,947	\$ 23,560
Other property owned	136	216
Total nonperforming assets	<u>\$ 19,083</u>	<u>\$ 23,776</u>
Nonaccrual loans as a percentage of total loans	1.48%	2.26%
Nonperforming assets as a percentage of total loans and other property owned	3.90%	4.67%
Nonperforming assets as a percentage of capital	<u>19.26%</u>	<u>24.56%</u>

The following table presents information related to the recorded investment of impaired loans at period end. Impaired loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms of the loan.

	March 31, 2017	December 31, 2016
Impaired nonaccrual loans:		
Current as to principal and interest	\$ 2,541	\$ 2,764
Past due	4,700	8,737
Total	<u>\$ 7,241</u>	<u>\$ 11,501</u>
Impaired accrual loans:		
Restructured	\$ 11,706	\$ 12,059
90 days or more past due	—	—
Total	<u>\$ 11,706</u>	<u>\$ 12,059</u>
Total impaired loans	<u>\$ 18,947</u>	<u>\$ 23,560</u>
Additional commitments to lend	<u>\$ —</u>	<u>\$ 100</u>

The following tables present additional impaired loan information at period end. Unpaid principal balance represents the contractual principal balance of the loan.

Impaired loans:	March 31, 2017			Quarter Ended March 31, 2017	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans
With a related allowance for credit losses:					
Real estate mortgage	\$ 712	\$ 704	\$ 39	\$ 782	\$ 18
Production and intermediate-term	7,091	7,274	1,985	7,787	180
Farm-related business	720	720	9	791	18
Rural residential real estate	583	602	31	640	15
Total	<u>\$ 9,106</u>	<u>\$ 9,300</u>	<u>\$ 2,064</u>	<u>\$ 10,000</u>	<u>\$ 231</u>
With no related allowance for credit losses:					
Real estate mortgage	\$ 6,851	\$ 7,175	\$ —	\$ 7,522	\$ 174
Production and intermediate-term	2,731	4,423	—	3,000	69
Farm-related business	—	—	—	—	—
Rural residential real estate	259	387	—	285	6
Total	<u>\$ 9,841</u>	<u>\$ 11,985</u>	<u>\$ —</u>	<u>\$ 10,807</u>	<u>\$ 249</u>
Total:					
Real estate mortgage	\$ 7,563	\$ 7,879	\$ 39	\$ 8,304	\$ 192
Production and intermediate-term	9,822	11,697	1,985	10,787	249
Farm-related business	720	720	9	791	18
Rural residential real estate	842	989	31	925	21
Total	<u>\$ 18,947</u>	<u>\$ 21,285</u>	<u>\$ 2,064</u>	<u>\$ 20,807</u>	<u>\$ 480</u>

Impaired loans:	December 31, 2016			Year Ended December 31, 2016	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans
With a related allowance for credit losses:					
Real estate mortgage	\$ 1,417	\$ 1,412	\$ 46	\$ 1,318	\$ 59
Production and intermediate-term	7,488	7,618	2,250	6,968	309
Farm-related business	740	737	8	689	31
Rural residential real estate	586	611	37	545	24
Total	\$ 10,231	\$ 10,378	\$ 2,341	\$ 9,520	\$ 423
With no related allowance for credit losses:					
Real estate mortgage	\$ 6,543	\$ 6,840	\$ -	\$ 6,089	\$ 270
Production and intermediate-term	6,444	8,180	-	5,995	266
Farm-related business	-	-	-	-	-
Rural residential real estate	342	467	-	318	14
Total	\$ 13,329	\$ 15,487	\$ -	\$ 12,402	\$ 550
Total:					
Real estate mortgage	\$ 7,960	\$ 8,252	\$ 46	\$ 7,407	\$ 329
Production and intermediate-term	13,932	15,798	2,250	12,963	575
Farm-related business	740	737	8	689	31
Rural residential real estate	928	1,078	37	863	38
Total	\$ 23,560	\$ 25,865	\$ 2,341	\$ 21,922	\$ 973

A summary of changes in the allowance for loan losses and recorded investment in loans for each reporting period follows.

	Real Estate Mortgage	Production and Intermediate- term	Agribusiness*	Communication	Rural Residential Real Estate	International	Total
Activity related to the allowance for credit losses:							
Balance at December 31, 2016	\$ 1,481	\$ 3,096	\$ 90	\$ 25	\$ 71	\$ 3	\$ 4,766
Charge-offs	(2)	(39)	-	-	-	-	(41)
Recoveries	28	14	-	-	1	-	43
Provision for loan losses	71	(303)	(1)	11	(6)	-	(228)
Balance at March 31, 2017	\$ 1,578	\$ 2,768	\$ 89	\$ 36	\$ 66	\$ 3	\$ 4,540
Balance at December 31, 2015	\$ 2,300	\$ 4,301	\$ 48	\$ 20	\$ 134	\$ -	\$ 6,803
Charge-offs	-	(6)	-	-	-	-	(6)
Recoveries	68	18	-	-	2	-	88
Provision for loan losses	(63)	(885)	26	(1)	33	-	(890)
Balance at March 31, 2016	\$ 2,305	\$ 3,428	\$ 74	\$ 19	\$ 169	\$ -	\$ 5,995
Allowance on loans evaluated for impairment:							
Individually	\$ 39	\$ 1,985	\$ 9	\$ -	\$ 31	\$ -	\$ 2,064
Collectively	1,539	783	80	36	35	3	2,476
Balance at March 31, 2017	\$ 1,578	\$ 2,768	\$ 89	\$ 36	\$ 66	\$ 3	\$ 4,540
Individually	\$ 46	\$ 2,250	\$ 8	\$ -	\$ 37	\$ -	\$ 2,341
Collectively	1,435	846	82	25	34	3	2,425
Balance at December 31, 2016	\$ 1,481	\$ 3,096	\$ 90	\$ 25	\$ 71	\$ 3	\$ 4,766
Recorded investment in loans evaluated for impairment:							
Individually	\$ 7,562	\$ 9,372	\$ 720	\$ -	\$ 1,293	\$ -	\$ 18,947
Collectively	246,883	131,138	65,790	16,069	6,690	5,863	472,433
Balance at March 31, 2017	\$ 254,445	\$ 140,510	\$ 66,510	\$ 16,069	\$ 7,983	\$ 5,863	\$ 491,380
Individually	\$ 7,998	\$ 14,469	\$ 745	\$ -	\$ 1,384	\$ -	\$ 24,596
Collectively	241,073	150,869	66,083	15,852	6,185	5,891	485,953
Balance at December 31, 2016	\$ 249,071	\$ 165,338	\$ 66,828	\$ 15,852	\$ 7,569	\$ 5,891	\$ 510,549

*Includes the loan types; Loans to cooperatives, Processing and marketing, and Farm-related business.

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. The following tables present additional information about pre-modification and post-modification outstanding recorded investment and the effects of the modifications that occurred during the periods presented. There were no TDRs that occurred during the three months ended March 31, 2017.

Outstanding Recorded Investment	Three months ended March 31, 2016					Charge-offs
	Interest Concessions	Principal Concessions	Other Concessions	Total		
Pre-modification:						
Production and intermediate-term	\$ —	\$ 429	\$ —	\$ 429		
Total	\$ —	\$ 429	\$ —	\$ 429		
Post-modification:						
Production and intermediate-term	\$ —	\$ 429	\$ —	\$ 429	\$ —	
Total	\$ —	\$ 429	\$ —	\$ 429	\$ —	

Interest concessions may include interest forgiveness and interest deferment. Principal concessions may include principal forgiveness, principal deferment, and maturity extension. Other concessions may include additional compensation received which might be in the form of cash or other assets.

The following table presents outstanding recorded investment for TDRs that occurred during the previous twelve months and for which there was a subsequent payment default during the period. Payment default is defined as a payment that was thirty days or more past due.

Defaulted troubled debt restructurings	Three Months Ended March 31,	
	2017	2016
Real estate mortgage	\$ —	\$ 82
Total	\$ —	\$ 82

The following table provides information at period end on outstanding loans restructured in troubled debt restructurings. These loans are included as impaired loans in the impaired loan table:

	Total TDRs		Nonaccrual TDRs	
	March 31, 2017	December 31, 2016	March 31, 2017	December 31, 2016
Real estate mortgage	\$ 6,217	\$ 6,295	\$ 577	\$ 388
Production and intermediate-term	6,658	6,721	1,763	1,767
Farm related business	720	740	—	—
Rural residential real estate	451	458	—	—
Total Loans	\$ 14,046	\$ 14,214	\$ 2,340	\$ 2,155
Additional commitments to lend	\$ —	\$ —		

The following table presents information as of period end:

	March 31, 2017
Carrying amount of foreclosed residential real estate properties held as a result of obtaining physical possession	\$ 136
Recorded investment of consumer mortgage loans secured by residential real estate for which formal foreclosure proceedings are in process	\$ 341

Note 3 — Investments

Investment Securities

The Association's investments consist primarily of asset-backed securities (ABSs). These ABSs are issued through the Small Business Administration and are guaranteed by the full faith and credit of the United States government. They are held for managing short-term surplus funds and reducing interest rate risk. These securities meet the applicable FCA regulatory guidelines related to government agency guaranteed investments.

A summary of the amortized cost and fair value of investment securities held-to-maturity follows:

	March 31, 2017				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
ABSs	\$ 17,811	\$ 324	\$ (21)	\$ 18,114	2.53%
	December 31, 2016				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
ABSs	\$ 19,008	\$ 353	\$ (22)	\$ 19,339	2.33%

A summary of the contractual maturity, amortized cost and estimated fair value of investment securities held-to-maturity follows:

	March 31, 2017		
	Amortized Cost	Fair Value	Weighted Average Yield
In one year or less	\$ 543	\$ 541	1.81%
After one year through five years	10,446	10,626	2.32
After five years through ten years	5,127	5,210	2.81
After ten years	1,695	1,737	3.20
Total	<u>\$ 17,811</u>	<u>\$ 18,114</u>	<u>2.53%</u>

A portion of these investments has contractual maturities in excess of ten years. However, expected maturities for these types of securities can differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

An investment is considered impaired if its fair value is less than its cost. The following tables show the fair value and gross unrealized losses for investments that were in a continuous unrealized loss position aggregated by investment category at each reporting period. A continuous unrealized loss position for an investment is measured from the date the impairment was first identified.

	March 31, 2017			
	Less than 12 Months		12 Months or Greater	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
ABSs	\$ 1,469	\$ (4)	\$ 817	\$ (17)

	December 31, 2016			
	Less than 12 Months		12 Months or Greater	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
ABSs	\$ 1,229	\$ (4)	\$ 849	\$ (18)

The recording of an impairment is predicated on: (1) whether or not management intends to sell the security, (2) whether it is more likely than not that management would be required to sell the security before recovering its costs, and (3) whether management expects to recover the security's entire amortized cost basis (even if there is no intention to sell). If the Association intends to sell the security or it is more likely than not that it would be required to sell the security, the impairment loss equals the full difference between amortized cost and fair value of the security. When the Association does not intend to sell securities in an unrealized loss position and it is not more likely than not that it would be required to sell the securities, other-than-temporary impairment loss is separated into credit loss and non-credit loss. Credit loss is defined as the shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis.

The Association performs periodic credit reviews, including other-than-temporary impairment analyses, on its investment securities portfolio. The objective is to quantify future possible loss of principal or interest due on securities in the portfolio. Factors considered in determining whether an impairment is other-than-temporary include among others: (1) the length of time and the extent to which the fair value is less than cost, (2) adverse conditions specifically related to the industry, (3) geographic area and the condition of the underlying collateral, (4) payment structure of the security, (5) ratings by rating agencies, (6) the credit worthiness of bond insurers, and (7) volatility of the fair value changes.

The Association uses the present value of cash flows expected to be collected from each debt security to determine the amount of credit loss. This technique requires assumptions related to the underlying collateral, including default rates, amount and timing of prepayments, and loss severity. Assumptions can vary widely from security to security and are influenced by such factors as loan interest rate, geographical location of the borrower, borrower characteristics, and collateral type.

Significant inputs used to estimate the amount of credit loss include, but are not limited to, performance indicators of the underlying assets in the security (including default rates, delinquency rates, and percentage of nonperforming assets), loan-to-collateral value ratios, third-party guarantees, current levels of subordination, vintage, geographic concentration, and credit ratings. The Association may obtain assumptions for the default rate, prepayment rate, and loss severity rate from an independent third party, or generate the assumptions internally.

The Association has not recognized any credit losses as any impairments were deemed temporary and resulted from non-credit related factors. The Association has the ability and intent to hold these temporarily impaired investments until a recovery of unrealized losses occurs, which may be at maturity, and at this time expects to collect the full principal amount and interest due on these securities, especially after considering credit enhancements.

Substantially all of these investments were in U. S. government agency securities and the Association expects these securities would not be settled at a price less than their amortized cost. All securities continue to perform at period end.

Investments in other Farm Credit Institutions

The Association is required to maintain ownership in AgFirst Farm Credit Bank (AgFirst or the Bank) of Class B and Class C stock as determined by the Bank. The Bank may require additional capital contributions to maintain its capital requirements. The Association owned 2.33 percent of the issued stock of the Bank as of March 31, 2017 net of any reciprocal investment. As of that date, the Bank's assets totaled \$31.0 billion and shareholders' equity totaled \$2.3 billion. The Bank's earnings were \$83 million for the first three months of 2017. In addition, the Association held investments of \$640 related to other Farm Credit institutions.

Note 4 — Debt

Notes Payable to AgFirst Farm Credit Bank

The Association's indebtedness to the Bank represents borrowings by the Association to fund its earning assets. This indebtedness is collateralized by a pledge of substantially all of

the Association's assets. The contractual terms of the revolving line of credit are contained in the General Financing Agreement (GFA). The GFA also defines Association performance criteria for borrowing from the Bank, which includes borrowing base margin, earnings and capital covenants, among others.

Note 5 — Members' Equity

Accumulated Other Comprehensive Income (AOCI)

	Changes in Accumulated Other Comprehensive Income by Component (a)	
	Three Months Ended March 31,	
	2017	2016
Employee Benefit Plans:		
Balance at beginning of period	\$ (499)	\$ (488)
Other comprehensive income before reclassifications	—	—
Amounts reclassified from AOCI	14	12
Net current period other comprehensive income	14	12
Balance at end of period	\$ (485)	\$ (476)

	Reclassifications Out of Accumulated Other Comprehensive Income (b)		
	Three Months Ended March 31,		
	2017	2016	Income Statement Line Item
Defined Benefit Pension Plans:			
Periodic pension costs	\$ (14)	\$ (12)	See Note 7.
Net amounts reclassified	\$ (14)	\$ (12)	

(a) Amounts in parentheses indicate debits to AOCI.

(b) Amounts in parentheses indicate debits to profit/loss.

Note 6 — Fair Value Measurement

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability.

Accounting guidance establishes a hierarchy for disclosure of fair value measurements to maximize the use of observable inputs, that is, inputs that reflect the assumptions market participants would use in pricing an asset or liability based on market data obtained from sources independent of the reporting entity. The hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the hierarchy tiers is based upon the lowest level of input that is significant to the fair value measurement.

The classifications within the fair value hierarchy are as follows:

Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 inputs include quoted prices for similar assets and liabilities in active markets; quoted prices in markets that are not active; and inputs that are observable, or can be corroborated, for substantially the full term of the asset or liability.

Level 3 inputs are unobservable and supported by little or no market activity. Valuation is determined using pricing models, discounted cash flow methodologies, or similar techniques, and could include significant management judgment or estimation. Level 3 assets and liabilities also could include instruments whose price has been adjusted based on dealer quoted pricing that is different than the third-party valuation or internal model pricing.

For a complete discussion of the inputs and other assumptions considered in assigning various assets and liabilities to the fair value hierarchy levels, see the latest Annual Report to Shareholders.

There were no Level 3 assets or liabilities measured at fair value on a recurring basis for the periods presented. The Association had no transfers of assets or liabilities into or out of Level 1 or Level 2 during the periods presented.

Fair values are estimated at each period end date for assets and liabilities measured at fair value on a recurring basis. Fair values are estimated at least annually, or when information suggests a significant change in value, for assets measured at fair value on a nonrecurring basis. Other Financial Instruments are not measured at fair value in the statement of financial position, but their fair values are estimated as of each period end date. The following tables summarize the carrying amounts of these assets and liabilities at period end, and their related fair values.

At or for the Three Months Ended March 31, 2017								
	Total Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value	Fair Value Effects On Earnings		
Recurring Measurements								
Assets:								
Assets held in Trust funds	\$ 541	\$ 541	\$ -	\$ -	\$ 541			
Recurring Assets	\$ 541	\$ 541	\$ -	\$ -	\$ 541			
Liabilities:								
Recurring Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -			
Nonrecurring Measurements								
Assets:								
Impaired loans	\$ 16,883	\$ -	\$ -	\$ 16,883	\$ 16,883	\$	279	
Other property owned	136	-	-	146	146		(2)	
Nonrecurring Assets	\$ 17,019	\$ -	\$ -	\$ 17,029	\$ 17,029	\$	277	
Other Financial Instruments								
Assets:								
Cash	\$ 79	\$ 79	\$ -	\$ -	\$ 79			
Investment securities, held-to-maturity	17,811	-	18,114	-	18,114			
Loans	468,601	-	-	462,516	462,516			
Other Financial Assets	\$ 486,491	\$ 79	\$ 18,114	\$ 462,516	\$ 480,709			
Liabilities:								
Notes payable to AgFirst Farm Credit Bank	\$ 407,869	\$ -	\$ -	\$ 404,665	\$ 404,665			
Other Financial Liabilities	\$ 407,869	\$ -	\$ -	\$ 404,665	\$ 404,665			

At or for the Year Ended December 31, 2016								
	Total Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value	Fair Value Effects On Earnings		
Recurring Measurements								
Assets:								
Assets held in Trust funds	\$ 423	\$ 423	\$ -	\$ -	\$ 423			
Recurring Assets	\$ 423	\$ 423	\$ -	\$ -	\$ 423			
Liabilities:								
Recurring Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -			
Nonrecurring Measurements								
Assets:								
Impaired loans	\$ 21,219	\$ -	\$ -	\$ 21,219	\$ 21,219	\$	1,160	
Other property owned	216	-	-	233	233		12	
Nonrecurring Assets	\$ 21,435	\$ -	\$ -	\$ 21,452	\$ 21,452	\$	1,172	
Other Financial Instruments								
Assets:								
Cash	\$ 1,087	\$ 1,087	\$ -	\$ -	\$ 1,087			
Investment securities, held-to-maturity	19,008	-	19,339	-	19,339			
Loans	483,127	-	-	476,617	476,617			
Other Financial Assets	\$ 503,222	\$ 1,087	\$ 19,339	\$ 476,617	\$ 497,043			
Liabilities:								
Notes payable to AgFirst Farm Credit Bank	\$ 435,590	\$ -	\$ -	\$ 432,196	\$ 432,196			
Other Financial Liabilities	\$ 435,590	\$ -	\$ -	\$ 432,196	\$ 432,196			

SENSITIVITY TO CHANGES IN SIGNIFICANT UNOBSERVABLE INPUTS

Discounted cash flow or similar modeling techniques are generally used to determine the recurring fair value measurements for Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the tables that follow. Accordingly,

changes in these unobservable inputs may have a significant impact on fair value.

Certain of these unobservable inputs will (in isolation) have a directionally consistent impact on the fair value of the instrument for a given change in that input. Alternatively, the fair value of the instrument may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset or liability, a change in one input in a certain direction may be offset by an

opposite change in another input having a potentially muted impact to the overall fair value of that particular instrument. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain inputs are interrelated with one another), which may counteract or magnify the fair value impact.

Inputs to Valuation Techniques

Management determines the Association's valuation policies and procedures. The Bank performs the majority of the Association's valuations, and its valuation processes are calibrated annually by an independent consultant. The fair value measurements are analyzed on a quarterly basis. For other

valuations, documentation is obtained for third party information, such as pricing, and periodically evaluated alongside internal information and pricing that is available.

Quoted market prices are generally not available for the instruments presented below. Accordingly fair values are based on judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Quantitative Information about Recurring and Nonrecurring Level 3 Fair Value Measurements

	Fair Value	Valuation Technique(s)	Unobservable Input	Range
Impaired loans and other property owned	\$ 17,029	Appraisal	Income and expense Comparable sales Replacement cost Comparability adjustments	* * * *

* Ranges for this type of input are not useful because each collateral property is unique.

Information about Other Financial Instrument Fair Value Measurements

	Valuation Technique(s)	Input
Cash	Carrying Value	Par/Principal and appropriate interest yield
Loans	Discounted cash flow	Prepayment forecasts Probability of default Loss severity
Investment securities, held-to-maturity	Discounted cash flow	Prepayment rates Risk adjusted discount rate
Notes payable to AgFirst Farm Credit Bank	Discounted cash flow	Prepayment forecasts Probability of default Loss severity

Note 7 — Employee Benefit Plans

The following is a table of retirement and other postretirement benefit expenses for the Association:

	Three Months Ended March 31,	
	2017	2016
Pension	\$ 228	\$ 289
401(k)	116	111
Other postretirement benefits	42	61
Total	\$ 386	\$ 461

The following is a table of retirement and other postretirement benefit contributions for the Association:

	Actual YTD Through 3/31/17	Projected Contributions For Remainder of 2017	Projected Total Contributions 2017
Pension	\$ 5	\$ 716	\$ 721
Other postretirement benefits	42	122	164
Total	\$ 47	\$ 838	\$ 885

Contributions in the above table include allocated estimates of funding for multi-employer plans in which the Association participates. These amounts may change when a total funding amount and allocation is determined by the respective Plan's

Sponsor Committee. Also, market conditions could impact discount rates and return on plan assets which could change contributions necessary before the next plan measurement date of December 31, 2017.

Further details regarding employee benefit plans are contained in the 2016 Annual Report to Shareholders. As of March 31, 2017, the AgFirst Farm Credit Cash Balance Retirement Plan has been terminated and all vested benefits have been distributed to participants.

Note 8 — Commitments and Contingent Liabilities

From time to time, legal actions are pending against the Association in which claims for money damages are asserted. On at least a quarterly basis, the Association assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. While the outcome of legal proceedings is inherently uncertain, on the basis of information presently available, management, after consultation with legal counsel, is of the opinion that the ultimate liability, if any, from these actions, would not be material in relation to the financial position of the Association. Because it is not probable that the Association will incur a loss

or the loss is not estimable, no liability has been recorded for any claims that may be pending.

Note 9 — Subsequent Events

The Association evaluated subsequent events and determined there were none requiring disclosure through May 8, 2017, which was the date the financial statements were issued.